**Dr. Upinder Dhar  
 Vice Chancellor   
 Shri Vaishnav Vidyapeeth Vishwavidyalaya  
 Indore**

**BIOGRAPHICAL SKETCH**

**CURRICULUM VITAE**

**PUBLICATIONS**

**SHORT BIO-DATA**

# BIOGRAPHICAL SKETCH - UPINDER DHAR 1

**Dr. Upinder Dhar** joined Shri Vaishnav Vidyapeeth Vishwavidyalaya as Vice Chancellor on 29th June, 2015. Prior to this, he was Group Additional Vice Chancellor & Pro Vice Chancellor (Academics) of Amity University, Noida (2014-15); First Vice Chancellor of JK Lakshmipat University, Jaipur (2009-14); Director of Institute of Management, and Dean - Faculty of Management as well as Faculty of Doctoral Studies and Research at Nirma University, Ahmedabad (2006-09); Director of Prestige Institute of Management and Research, Indore (1996-06) and President, Prestige Group of Educational Institutions - constituted of three management institutes, affiliated to three different state universities, and a public school. He has also been Professor and Coordinator (Head) of General Management Group at NITIE, Mumbai - (1993-96), a National Institute established by United Nations through ILO; Reader at Institute of Management, Devi Ahilya University, Indore (1989-1993); Lecturer at Department of Psychology, M.D.University, Rohtak (1984-1989).

He has taught at postgraduate level, designed and conducted faculty and management development programs, undertaken problem-solving consultancy assignments, and guided research at doctoral level for the last 40 years. Before joining M.D. University, he was at Indian Institute of Public Administration, New Delhi (1984); SOS Children’s Villages of India, New Delhi (1983); Shri Ram Centre for Industrial Relations & Human Resources, New Delhi (1982-83); National Labour Institute, New Delhi (1982); and Central JALMA Institute for Leprosy, Agra (1978-1981).

He has attended professional development programs on Case Writing and Case Teaching, Management Research, Entrepreneurship and Strategies for Financing Business and Management Schools in South Asia organised by the Association of Indian Management Schools (AIMS), Association of Management Development Institutions in South Asia (AMDISA), Association of Management Development Institutions in Bangladesh in collaboration with Canadian Consortium of Management Schools (CCMS), Canadian International Development Agency (CIDA) and Commonwealth Fund for Technical Cooperation (CFTC), Commonwealth Secretariat, London. He was awarded Commonwealth Fellowship twice to present his papers at the South Asian Management Forums held at Royal Institute of Management, Bhutan and Lahore University of Management Science, Lahore.

By training and experience, he is a Behavioural Scientist. He is life member of the Indian Science Congress Association, Kolkata; Indian Psychological Association, New Delhi; Indian Society for Training and Development, New Delhi; Psycho-Linguistic Association of India (PLAI), Agra; Praachi Psycho-Cultural Research Association, Meerut; Indian Society of Technical Education, and National HRD Network. He was invited to attend the Workshops/Conferences for Deans and Directors on Quality Assurance, Accreditation and Ranking of B-Schools organized by various National and International bodies including AICTE and AMDISA at Indore, Hyderabad, Bangalore, Colombo and Lahore.

Dr Dhar has directed more than 45 Three-Day National Case Writing Workshops as a facilitator for the benefit of the faculty of B-Schools. **He was invited by American Society for Engineering Management to address the delegates on Case Method during its International Annual Conference at Minneapolis, Minnesota in United States in 2013.** He has also conducted number of National Research Methodology Workshops for the benefit of faculty. **He has been a Guest Faculty at the Indian Institute of Technology Roorkee for facilitating the Doctoral students.** He has been a member of various Expert and Selection Committees either as Chairman or as Member. Dr Dhar has supervised a large number of Research projects.

# BIOGRAPHICAL SKETCH - UPINDER DHAR 2

As a core faculty in Management Development Programs, he has held sessions in Aurangabad, Bangalore, Bhubaneswar, Calcutta, Dehradun, Delhi, Goa, Gurgaon, Gwalior, Hazira, Indore, Jaipur,

Jaykaypuram, Jodhpur, Kathmandu (Nepal), Mumbai, Mussoorie, Madras, Nagda, Pune, Ranchi,

Renukoot, Renusagar, Tirupati, Trivandrum, Udaipur and Vijaipur. **He has also been Guest Faculty in the Management Development Programs of the Indian Institute of Management Calcutta and Indian Institute of Management Indore.** He was Principal Investigator of a joint research project on **SME Innovation Initiatives** with Vice Chancellor of the University of Wales, UK as Co-Principal Investigator. The project was funded by the British Council under UKIERI.

He has been National Coordinator for the project on **Empowerment of Women through Enterprise for its implementation in North India (1998-2000).** The project was sponsored by Canadian Consortium of Management Schools through Association of Indian Management Schools and funded by Canadian International Development Agency. He has successfully completed consultancy assignments for well known organizations like Indian Rare Earths Limited (a constituent of the Department of Atomic Energy), ONGC Corporation Limited, World Bank, Herdillia Chemicals, Pondicherry University and Aegis School of Telecommunication.He has been on the Panel of Reviewers of number of journals, such as International Journal of Training and Development, AIMS International Journal of Management, Human Resources International, Journal of Global Business and Technology, and South Asian Journal of Management.

Dr. Dhar has presented papers at several National and International conferences/seminars/ symposia and has widely travelled in the country and abroad. He has visited Bangladesh, Bhutan, Egypt, Malaysia, Maldives, Nepal, Philippines, Pakistan, Srilanka, Turkey, UAE, United Kingdom and United States in connection with various professional assignments. He has more than **590** publications to his credit, including Monographs, Psychological Tests and Research Papers in academic and professional journals. He has authored a large number of cases and most of these cases are registered with the European Case Clearing House (The Case Centre) at Cranfield University, United Kingdom.

**Thirty (30)** scholars have been awarded Ph.D. degree under his supervision. Dr. Dhar has been on the Editorial Board of Praachi Journal of Psycho-Cultural Dimensions, Tatwa, Management Guru, and International Journal of Management Science. **He was Chief Editor of the Nirma University Journal of Business Management; Editor of Prestige Journal of Management and Research, Prestige Research Abstracts, Manodarpan and Indian Journal of Training and Development. Currently, he is Chairman of the Editorial Board of the AIMS Journal of Management.**

He has been a member on the **State Level Counselling Committee** constituted by the Government of Madhya Pradesh for admission in M.B.A. program in all university teaching departments and other approved institutions of the State during 1999-00, 2000-01 and 2005-06 respectively. He has also been on the panel of subject experts of **National Board of Accreditation** of the All India Council of Technical Education, New Delhi; **Indian Council of Social Science Research, New Delhi; and South Asian Quality Systems (SAQS), Hyderabad.**

Dr. Dhar was conferred Great Achiever of India Awardby the Front for National Progress, New Delhi. He was invited to deliver the First N.S. Chauhan Memorial Lecture at Punjabi University, Patiala. He was also conferred Professor N.S. Chauhan Behavioral Scientist Award by the Society of Behavioral Scientists in 2012, Professor A.K.P. Sinha Memorial Best Psychologist Award by Indian Psychometric & Educational Research Association (IPERA) in 2013, Edupreneur Award in 2013 by

# BIOGRAPHICAL SKETCH - UPINDER DHAR 3

Engineering Watch, and Dr. Thomas Cangan Management Leadership Award by the Society for Indian Institute of Rural Management in 2014. In recognition of his work, he was conferred National Fellowship by Indian Society for Training and Development, New Delhi in 2002-03, and has been cited in Indo-American Who's Who (2002); Trainers and Training Institutions Directory (1996, 2002 & 2009) of ISTD; and Indo-Asean Who's Who (2003).

He was **President of Anthropological and Behavioural Sciences Section of the Indian Science Congress Association (2007-08),** Treasurer of the Association of Indian Management Schools (Four Terms), Member of the Council of Management of the All India Management Association, **President of the Indian Society for Training and Development (2008-09),** Member of the All India Board of Management Studies of AICTE, President of the Indore Chapters of ISTE and NHRD Network, Invitee on the Working Group on Education - State Planning Board of Rajasthan (2013-14), FICCI Higher Education Committee, Education & Skills Development Panel of CII Rajasthan State, Governing Board of DELNET, Executive Board of AMDISA, and **President of the Association of Indian Management Schools (2014-15).**

**CURRICULUM VITAE – UPINDER DHAR 1**

**PERSONAL INFORMATION**

**NAME** Dr. UPINDER DHAR

**ADDRESS Office Residence**

Dr. Upinder Dhar Dr.Upinder Dhar

Vice Chancellor VC Residence, SVIM Campus

Shri Vaishnav Vidyapeeth Scheme 71

Vishwavidyalaya Gumasta Nagar

Ujjain Road, Indore Indore

Madhya Pradesh - 453111 Madhya Pradesh - 452009

Mobile: +91-9829089526 E-mail: upinderdhar@gmail.com

Blog: gyanamamritum.wordpress.com

**DATE OF BIRTH** 24th September 1955

**ACADEMIC BACKGROUND**

1983 Ph.D. Applied Psychology (Agra University, Agra)

1978 M.A. Psychology (Agra University, Agra)

**EXPERIENCE**

2015 to date Vice Chancellor

Shri Vaishnav Vidyapeeth Vishwavidyalaya, Indore

2014-15 Group Additional Vice Chancellor & Pro Vice Chancellor (Academics)

Amity University, Noida

2009-14 First Vice Chancellor, JK Lakshmipat University, Jaipur

2006-09 Director, Institute of Management; Dean, Faculty of Management; Dean, Faculty of Doctoral Studies and Research, Nirma University of Science and Technology,

Ahmedabad

1996-06 Director, Prestige Institute of Management & Research, Indore,

Also President, Prestige Group of Educational Institutions, Indore.

* 1. NITIE, Bombay (A National Institute funded by UN through ILO). Professor of

Organisational Behaviour and General Management.

**CURRICULUM VITAE – UPINDER DHAR 2**

* 1. NITIE, Bombay. Associate Professor of Organisational Behaviour and General Management.

1989-93 Devi Ahilya University, Indore; Reader, Institute of Management Studies; Also Deputy Director, International Institute of Professional Studies in the same University.

1984-89 M.D.University, Rohtak; Lecturer (Assistant Professor), Department of Psychology.

1984 Indian Institute of Public Administration, New Delhi; Research Associate, Behaviour and Personnel Management.

1984 Indian Working Women's Federation, New Delhi. Research Associate.

1983 SOS Children's Villages of India, New Delhi. Counsellor.

1983 Indian Working Women's Federation, New Delhi. Research Associate.

1982-83 Shri Ram Centre for Industrial Relations and Human Resources, New Delhi; Research Assistant.

1982 National Labour Institute, New Delhi. Research Assistant.

* 1. Central JALMA Institute of Leprosy, Agra. Researcher.

**JUNE 29, 2015 TO DATE**

**SHRI VAISHNAV VIDYAPEETH VISHWAVIDYALAYA, INDORE**

First Vice Chancellor – responsible for the establishment and overall functioning of

the University as its academic and administrative head.

**AUGUST 6, 2014 TO JUNE 15, 2015**

**AMITY UNIVERSITY, NOIDA**

Group Additional Vice Chancellor & Pro Vice Chancellor (Academics) – responsible for the overall quality of education, training and research.

**APRIL 15, 2009 TO JULY 31, 2014**

**JK LAKSHMIPAT UNIVERSITY, JAIPUR**

First Vice Chancellor - responsible for the establishment and overall functioning of the University as its academic and administrative head.

**CURRICULUM VITAE – UPINDER DHAR 3**

**DECEMBER 9, 2006 TO APRIL 14, 2009**

**INSTITUTE OF MANAGEMENT, NIRMA UNIVERSITY OF SCIENCE AND TECHNOLOGY, AHMEDABAD**

Director in the Pay Scale at par wit h the Pay Scale and Emoluments of the Director of the National Institutes, such as Indian Institute of Management, Indian Institute of Technology and NITIE.

**JULY 16, 1996 TO DECEMBER 8, 2006**

**PRESTIGE INSTITUTE OF MANAGEMENT AND RESEARCH, INDORE**

Director - responsible for the overall functioning and development of the institute as Head of the Institution. Also worked as President of the Prestige Group of Educational Institutions.The Group was constituted of Three Management Institutess affiliated to three different Universities, and a Public School affiliated to CBSE. Directly involved in the establishment, functioning and development of the Group.

**SEPTEMBER 25, 1995 TO JULY 15, 1996**

**NITIE, BOMBAY**

Professor in the Pay Scale of 5100-150-5700-200-7300. Coordinator (Head), General Management Group.

Taught Organisational Behaviour, Human Resource Development, Organisation Development, Human Resource Management, etc. to the participants of Executive Development and Unit Based Programs (EDPs and UBPs). Involved in teaching

these subjects/Courses at Master's level to the students of Industrial Engineering and Management.

Coordinator - Extra Mural Lectures; Member - Library Committee; Member- Editorial Board of Udyog Pragati; Member - Standing Committee, Chairman- Suggestions Evaluation Committee.

**SEPTEMBER 24, 1993 TO SEPTEMBER 24, 1995**

**NITIE, BOMBAY**

Associate Professor in the Pay Scale of 4500-150-5700-200-6300.

Taught same subjects as mentioned above.

**CURRICULUM VITAE - UPINDER DHAR 4**

**OCTOBER 31, 1989 TO SEPTEMBER 23, 1993**

**DEVI AHILYA VISHWAVIDYALAYA, INDORE**

Reader (Associate Professor), Institute of Management Studies

Taught Organisational Behaviour, Principles and Practice of Management, Business

Statistics, HRM, HRD, OD at Postgraduate level (MBA). Supervised research at PG

and Doctoral levels.

**AUGUST 10, 1984 TO OCTOBER 30, 1989**

**M.D. UNIVERSITY, ROHTAK**

Lecturer (Assistant Professor), Department of Psychology.

Taught Industrial and Personnel Psychology, Clinical Psychology, Guidance and Counselling Psychology, and History and Systems of Psychology at Postgraduate level (M.A.). Supervised research at PG and Doctoral levels.

**APRIL 28, 1984 TO AUGUST 9, 1984**

**INDIAN INSTITUTE OF PUBLIC ADMINISTRATION, NEW DELHI**

Research Associate, Behaviour and Personnel Management Division. Worked on the research project *Frustration Reaction - A Study of the Government Executives*. Faculty, Training programs on motivation, leadership and communication (Participants: Civil Servants).

**JANUARY 1 TO APRIL 27, 1984**

**INDIAN WORKING WOMEN'S FEDERATION, NEW DELHI**

Research Associate. Worked on the research project *Women Living on License*. Consulting Counsellor at Jainico Polyclinic, New Delhi.

**SEPTEMBER 14 TO DECEMBER 31, 1983**

**SOS CHILDREN'S VILLAGES OF INDIA, NEW DELHI**

(An International Body for the welfare of abandoned, orphaned and neglected children. Headquarter: Austria). Counsellor. Being second in command had administrative responsibilities too at a Children's Village in Delhi.

**CURRICULUM VITAE – UPINDER DHAR 5**

**JUNE 14 TO SEPTEMBER 13, 1983**

**INDIAN WORKING WOMEN'S FEDERATION, NEW DELHI**

Research Associate. Worked on the project *Women Living on Licence*. Consulting Counsellor at Jainico Polyclinic, New Delhi.

**JULY 21, 1982 TO JUNE 13, 1983**

**SHRI RAM CENTRE FOR INDUSTRIAL RELATIONS AND HUMAN RESOURCES, NEW DELHI**

Research Assistant. Worked on the research project *Purposeful Job Behaviour and its Determinants*. Faculty, Management Development Programs.

**JANUARY 21, TO JULY 20, 1982**

**NATIONAL LABOUR INSTITUTE, NEW DELHI**

Research Assistant. Worked on the research project *Inner World of the Disabled Worker*.

**SEPTEMBER 14, 1978 TO JANUARY 20, 1982**

**CENTRAL JALMA INSTITUTE FOR LEPROSY, AGRA**

Researcher

**CONSULTANCY ASSIGNMENTS**

**2010-11** Vardhman Mahaveer Open University, Kota (Development of Course Material for Master of Business Administration)

**2007-08** Directorate of Distance Education, Pondicherry University, Pondicherry (Development of Course Material for Master of Business Management)

**2002** Aegis School of Telecommunication (Development of Curriculum and Detailed Syllabus for Masters Program in Telecommunication Management, MPTM)

**2000-01** Directorate of Distance Education**,** Pondicherry University, Pondicherry (Development of Course Material for MHRM)

**CURRICULUM VITAE – UPINDER DHAR 6**

**1996** Tata Interactive System, Bombay and World Bank, Washington (Development of Training Material for Cement Industry)

**1995** Oil and Natural Gas Corporation Limited, Uran (Development of Operating Manuals).

**1995** Herdillia Chmicals Limited (Review and Reorganisation of Engineering Function).

**1994-95** Oil and Natural Gas Corporation Limited, Bombay Region (Development of Task Responsibility Manual).

**1994-95** Indian Rare Earths Limited (Evaluation of Organisation Structure and Staffing Pattern).

**1990-91** ITC Limited (Internal Image Survey).

**VISITING ASSIGNMENTS**

**OCTOBER 2013**

**AMERICAN SOCIETY FOR ENGINEERING MANAGEMENT**

Guest Faculty for conucting a half day session on Case Writing for the delegates of **International Annual Conference** of the **American Society of Engineering Management** held at Minneapolis in the Minnesota State of the United States of America.

**OCTOBER 2013**

**INDIAN INSTITUTE OF TECHNOLOGY ROORKEE**

Guest Faculty for conducting the technical sessions on Research Methodology

for Doctoral students.

**JUNE / JULY 2007**

**INDIAN INSTITUTE OF MANAGEMENT CALCUTTA**

Guest Faculty for conducting the twelve technical sessions in an In-house Management Development Program for the executives of Indian Oil Corporation on **Cutting Edge for Creating Wealth** at Indianoil Institute of Petroleum Management,Gurgaon on June 28-29 and July 22-23.

**CURRICULUM VITAE – UPINDER DHAR 7**

**OCTOBER 2006**

**INDIAN INSTITUTE OF MANAGEMENT INDORE**

Guest Faculty for conducting six technical sessions in an In-house Management Development Program for the employees of EPCO, Bhopal on October 15 and 17.

**OCTOBER 1989 TO SEPTEMBER 1993**

**DEVI AHILYA UNIVERSITY, INDORE**

Visiting Faculty, **Academic Staff College.** Held sessions on Memory, Learning, Personality, Intelligence and other dimensions of Human Behaviour (Participants: Lecturers/Assistant Professors from University Teaching Departments and Colleges of the two States i.e., Maharashtra and Madhya Pradesh). Visiting Faculty, School of Economics. Taught Organisational Behavior, and Principles and Practice of Management at Master's Level (M.B.E.)

Visiting Faculty, **School of Futures Studies and Planning.** Taught Research Methodology at M.Phil/M.Tech levels. Visiting Faculty, International Institute of Professional Studies. Initiated and lectured in Industrial and Personnel Psychology, Social Psychology, and Industrial Sociology. Visiting Faculty, School of Defense Studies. Taught Organisational Behaviour and General Management. Supervised research at M.Phil level.

Visiting Faculty, **Shri Vaishnav Institute of Management.** Lectured in Industrial Psychology, and Human Elements of Behaviour at Postgraduate level (M.P.A. and D.A.P.R.).

**OCTOBER 1991**

**JIWAJI UNIVERSITY, GWALIOR**

Visiting Faculty, **School of Commerce and Management Studies.** Delivered a

lecture series in Organisational Behaviour at Master's level (M.B.A.).

**MEMBERSHIP OF PROFESSIONAL ORGANISATIONS**

Indian Science Congress Association **(L4048)**

Indian Psychological Association

Indian Society for Training & Development **(D-344/93 39171 LM)**

All India Management Association **(LM201311010)**

Psycho-Linguistic Association of India

National HRD Network **(L/IDR/0014/2004)**

Indian Society of Technical Education

Praachi Psycho-Cultural Research Association

**CURRICULUM VITAE – UPINDER DHAR 8**

**CITED IN**

**2013 The Best Edupreneurs.** Pages 190-191, Extra Edge Infomedia Pvt. Ltd., New Delhi.

**2006 Asia/Pacific Who's Who**. Volume 6, pages 201-2, RI Publications, New Delhi.

**2003 Indo-Asean Who's Who**.Volume 2, pages 126-27, RI Publications, New Delhi.

**2002 Indo-American Who's Who**.Volume 3, page 164, FI Publications, New Delhi.

**Trainers and Training Institutions Directory** (page 41) of the Indian Society for

Training and Development, New Delhi.

**1996** **Trainers and Training Institutions Directory** (page 35) of the Indian Society for

Training and Development, New Delhi.

**FELLOWSHIPS / HONOURS / AWARDS**

**2017** Conferred **Shri** **Nanaji Deshmukh Life Time Achievement Award** during its 11th National Conference of Praachi PCR Association at Shri Vaishnav Vidyapeeth Vishwavidyalaya, Indore on December 21-23, 2017.

Conferred **9th Annie Besant Award** for Excellence in Education by the Annie Besant Group, Indore on **October 16, 2017**.

Conferred **Best Paper Award** by the **Indian Society for Training and Development** during its National Convention at Gurgaon for the paper published in **IJTD**, Volume XXXXV (3), July-September, 2015.

**2016** Conferred **03 Best Paper Awards** in Human Resource Management and Marketing Areas during **International Conference on Make in India Initiative: Role and Challenges for SMEs in the Global Perspective** organized by Poornima School of Management and Poornima University, Jaipur in collaboration with Hanyang University, South Korea and JK Lakshmipat University, Jaipur from February 19-20.

**2014** Invited to deliver **Special Address at the 101st Indian Science Congress** at Jammu University.

Conferred Dr.**Thomas Cangan Management Leadership Award** by the Society for Indian Institute of Rural Management, Jaipur.

**2013** Considering rich and varied experience as well as the valuable contribution made to the profession of Training and Development, ISTD nominated Dr. Upinder Dhar as **Mentor** on the Editorial Board of **Indian Journal of Training & Development**.

Conferred **Professor A.K.P. Sinha Memorial Best Psychologist Award** duringthe **5th National Conference and 1st International Conference** of Indian Psychometric & Educational Research Association (IPERA) held from September 21-22, 2013 on *Applicability and Relevance of Psycho-Educational Testing in Human Life* at Agra.

**CURRICULUM VITAE - UPINDER DHAR 9**

Conferred **Best Paper Award** during **International Conference on Challenges and Opportunities in Asian Economies: The Management Perspective** organised by   
Department of Management Studies, Poornima Group of Colleges and Poornima University, Jaipur in collaboration with Asian Institute of Technology, Bangkok and JK Lakshmipat University, Jaipur from February 08-09, 2013.

Sharayu Prakashan HonouredDr Upinder Dhar as “**Management Guru**”.

The Jury Choice Award was conferred during Engineering Watch **EDUPRENEURS AWARDS 2013** to Dr. Upinder Dhar for being an **Institution Builder Par Excellence.**

**2012** Conferred **Prof. N.S. Chauhan Behavioural Scientist Award** by the Society of Behavioural Scientists

Conferred **Best Paper Award** during **National Conference on Business Strategies and Economic Growth: The Way Forward** held at Department of Management Studies, Poornima Group of Colleges, Jaipur in collaboration with JK Lakshmipat University, Jaipur from February 17-18, 2012.

Nominated as a Member on the Governing Council of the **Rajasthan Science Congress.**

Nominated as a Member of the Working Group of the **Rajasthan Planning Board.**

**2006** Appointed as a **Peer Reviewer / Subject Expert for the Accreditation of B-Schools in South Asia by the Association of Management Development Institutions in South Asia,** European Foundation for Management Development, and Asia Link Programme of European Commission.

**2005** **Partial Education Grant** covering delegate fee and stay was granted by INSEAD for attending Second Citigroup – INSEAD Financial Education Summit on Advancing Financial Literacy in Asia Pacific at Kuala Lumpur, Malaysia Summit on December 12-13.

**2004 The European Commission Fellowship** awarded under Asia Link Program covered travel and stay for attending the South Asian Quality Assurance System Workshop at Pakistan on November 27.

**CURRICULUM VITAE – UPINDER DHAR 10**

**2003 National Fellowship** of theIndian Society for Training and Development, (ISTD), New Delhi.

**Finance India Fellowship** to attend the Conference at Asian Institute of Management, Manila, Philipines (September 4-5).

**2002 Second Mrs. Varalakshmi and Prof. M. Rajamanickam Veteran Eminent Psychologist Award**

**Travel Grant was awarded by All India Council for Technical Education,** New Delhi for attending South Asian Management Forum - 2002 at Male (April 15 - 17, 2002).

**2001 First Professor N.S. Chauhan Memorial Lecture** on **Learned Helplessness: Some Observations** at Punjabi University, Patiala (April 3).

**1998** **Commonwealth Fellowship** to attend the South Asian Management Forum at Royal Institute of Management, Simtokha, Bhutan (April 20 - 22, 1998).

**1982 Senior Research Fellowship** of the Indian Council of Medical Research (ICMR) to work at Central JALMA Institute for Leprosy, Agra (Not Availed).

**RESEARCH PROJECTS**

**2011-14 SME Initiative** (Jointly with Prof Marc Clement, President - University of Wales). The project was sponsored by UKIERI (United Kingdom India Education and Research Initiative) - through British Council.

**2013** A Research Project sponsored by the State Planning Board of Rajasthan on **Faculty Engagement in Higher Education: Challenges and Opportunities** (*An Empirical Study with Special Reference to Rajasthan*) was undertaken as Principal Investigator.

**2006** **Management Research in India: A Bibliography of Doctoral Topics** (Jointly with Dr Alok Bansal). The project was sponsored by PIMR, Indore.

**2006** **Indian Economy: Glimpses of Transformation** (Jointly with Dr Jitendra Kumar Mishra). The project was sponsored by PIMR, Indore.

**2000** **Managerial Creativity, Learned Helplessness and Tolerance to Change as** **Determinants of Managerial Effectiveness** (Jointly with Dr R D Pathak and Dr Vinit Singh Chauhan). The project was sponsored by the University Grants Commission, Government of India, New Delhi.

**1988** **Drug Dependence Amongst Students: A Survey** (Jointly with Dr I S Muhar and Dr Ravinder Dang). The project was sponsored by M.D.University, Rohtak.

**1983** **Inner World of the Disabled Worker** (Jointly with Dr.K.G.Agrawal ). The project was sponsored by National Labour Institute, New Delhi.

**CURRICULUM VITAE - UPINDER DHAR 11**

**AREA/S OF INTEREST**

Organisational Behaviour, Human Resource Management & Development, Organisational Development, Consumer Behaviour, Entrepreneurship, Mental Health, General Management, Institution Building.

**TOTAL WORK EXPERIENCE**

Postgraduate Teaching, Training, Consultancy and Research: 39 years.

**TITLE OF Ph.D. THESIS**

The Socio-Psychological Correlates of Behavioural Dynamics in the Patients of Hansen's Disease.

**PROFESSIONAL DEVELOPMENT PROGRAMS**

**2018** Attended the 26th **IMA International Management Conclave** on February 2-3.

**2017** Attended the National Convention on Digital Initiatives for Higher Education at Vigyan Bhavan, New Delhi on 10th July 2017.

Attended the **13th FICCI Higher Education Summit 2017,** a three day Global Conference & Exhibition on **Leapforgging to Education 4.0: Student at the Core** from 9th to 11th November at Greater Noida Exposition Centre, Delhi-NCR.

Attended as an invitee the **Annual Academic Meet – Sangam 2017** of Tata Consultancy Services at Kolkata from November 24-25.

**2016** Attended as an invitee the **18th Annual Academic Meet – Sangam 2016** of Tata Consultancy Services at Hyderabad from December 2-3.

Attended the **12th FICCI Higher Education Summit 2016,** a three day Global Conference & Exhibition on **Education for Tomorrow: Learn in India-Learn for the World** from 10th to 12th November at Vigyan Bhawan, New Delhi.

**2015** Attended as an invitee the **17th Annual Academic Meet – Sangam 2015** of Tata Consultancy Services on the theme **Sustainability in the Digital Era** at Kochi from December 18-19.

**CURRICULUM VITAE - UPINDER DHAR 12**

Attended the **5th Annual Vice Chancellors’ Residential Retreat** organized by EDUon the theme **The Campus of Tomorrow: How to Re-think, Re-design, Re-form Higher Education** at IISER in Pune from October 9-11.

Attended the **QS in Conversation on Research and Innovation - Global Best Practices** at Hotel Radisson Blu, Noida from February 2-3, 2015.

**2014** Attended the **4th Annual Vice Chancellors’ Residential Retreat** organized by EDU at Gurgaon.

Attended the International Conference and Annual Meeting (ICAM 2014) of the **Association to Advance Collegiate Schools of Business** (AACSB) at Singapore from April 7-9, 2014.

**2013** Attended the **3rd Annual Vice Chancellors’ Residential Retreat** organized by EDU at Gurgaon from September 6-8, 2013.

Attended meetings with the experts organized by the State Planning Board on 31st August and 1st September, 2013 and presented the findings of the Research project on **Faculty Engagement in Higher Education: Challenges and Opportunities** (*An Empirical Study with special reference to Rajasthan*).

**2010 14th Conference of the National HRD Network** on“Towards The Next Orbit” a Pre-Conference “B-School Conclave: Moving To The Next Orbit” was addressed by Dr. Upinder Dhar on December 01, 2010 at MP Hall, Powergrid Township, Sector 43, Gurgaon

Panel Discussion on “Institutional Reforms in Indian Higher Education” Panelist: Dr. Upinder Dhar at **FICCI Higher Education Summit 2010** on “Renovations in Indian Higher Education: Renewed Focus on Autonomy, Accountability & Partnerships”on November 11-12, 2010 at FICCI, Federation House, New Delhi.

Attended the **AIMS Southern Region Round Table of Deans and Directors** on September 29, 2011 at The Golkonda Hotel, Hyderabad

**IIMB-BRIC International Conference on Entrepreneurship and New Venture Creation: International Models and Benchmarks** on December 8 -10, 2011 at Indian Institute of Management Bangalore

**CURRICULUM VITAE – UPINDER DHAR 13**

**2009** Attended theRound Table / Brainstorming Session on **Knowledge Sharing Practices for Fighting Recession** on September 25, 2009 organized by JK Lakshmipat University in association with IIT – Roorkee at Golden Tulip, Jaipur. Sponsored by Department of IT, Ministry of Communication & Information Technology, Government of India, New Delhi.

Attended the **Regional Round Table of Deans and Directors of B-Schools** on October 24, 2009

Attended the FICCI Higher Education Summit 2009 on **Imperatives for Higher** **Education: Inclusion, Expansion & Excellence** at New Delhi on November 6-7.

**2007** Attended the **B-school Connect** at the Enterprise Solutions Academy of Infosys,

Hyderabad on December 9.

**2006** Attended **the One-day International Seminar** conducted by Professor Robert S.

Kaplan on **Competing for the Future: Achieving World Class Strategy**

**Execution** **with Balanced Scorecard** at Mumbai on September 11.

Attended the **AMDISA-SAQS Workshop for Peer Reviewers** at the Centre for Management Education, Administrative Staff College of India, Hyderabad organized by Association of Management Development Institutions in South Asia, European Foundation for Management Development, and Asia Link Programme of European

Commission on January 11-14.

##### 2005 Attended the Second Citigroup-INSEAD Financial Education Summit on Advancing Financial Literacy in Asia Pacific at Kuala Lumpur, Malaysia on December 12-13. The Summit was organized by Citigroup – INSEAD and Partial Education Grant was received from INSEAD covering Registration, Lodging and Boarding.

##### 2004 Attended the South Asian Quality Assurance System Workshop for Deans and Directors of the B-Schools at LUMS, Lahore, Pakistan on November 27. The Workshop was organized by the Association of Management Development Institutions in South Asia, European Foundation for Management Development, and Asia Link Programme of European Commission.The European Commission Fellowship was received under Asia Link Program covering travel and stay.

Attended the **South Asian Management Forum on Developing Synergies: Facing Management Challenges Together held** at Lahore, Pakistan on November 28- December 1, organised by the Association of Management Development Institutions in South Asia (AMDISA), Lahore University of Management Sciences (LUMS), and the Association of Management Development Institute in Pakistan (AMDIP)

Attended the 9th Directors’ Conclave entitled **Research on Management Education in India: Its Evolution and Some Contemporary Issues** organized by All India Management Association at New Delhi on November 16, 2004.

**CURRICULUM VITAE – UPINDER DHAR 14**

Attended the One-day Workshop on **Ranking of Business Schools in India** for select group of Directors and Academic Experts on January 21, organized by COSMODE Management Research Centre, Hyderabad.

Attended the One day AMDISA-AACSB Workshop on **Accreditation of South Asian B-Schools in South Asia** for Directors and Deans of Business Schools on January 22, organized by Association of Management Development Institutions in South Asia (AMDISA) in collaboration with AACSB International.

**2003** Attended the Annual MCGA –2003 on Asian Corporate Governance: The Emerging Structure **held at Mandarin Oriental, Manila, Makati, Philippines** on September 4-5, organised by Asian Institute of Management, Manila. Received Finance India Scholarship covering Registration, Lodging and Boarding

**2002** Attended the Conference of **Deans and Directors of Business Schools of South Asia on Quality Assurance and Accreditation** organized by AMDISA at the Postgraduate Institute of Management in Colombo, Srilanka on September 5-6.

Attended the 7th South Asian Management Forum on **Breaking Dawn Towards South Asian Economic Renaissance** held at Bandos Island Resorts, Male, Maldives on April 15-17, organised by Association of Management Development Institutions in South Asia (AMDISA). Received Travel Grant from AICTE covering International Travel.

**2001** Attended the two day **Workshop for a select group of Directors and Deans of Business Schools on Ranking of B-Schools in India at Indian Institute of Management, Bangalore** (May 22-23), organized jointly by AIMS and AMDISA.

**2000** Attended the two-day Workshop for a select group of Directors and Deans of **Business Schools in SAARC countries on Institutional Assessment, Quality Improvement and Accreditation at Hyderabad** (August 25-26). The workshop was jointly organised by Association of Indian Management Schools and Association of Management Development Institutions in South Asia.

Attended the **Experts’ Workshop on Quality Technical Education held at Indore** (February 24-25). The Workshop was organised by National Board of Accreditation of the All India Council of Technical Education, New Delhi.

**1998**  Attended the **South Asian Management Forum on Management of Development: Growth with Equity held at Royal Institute of Management, Simtokha, Bhutan** (April 20-22), organised by Association of Management Development Institutions in South Asia (AMDISA). Received **Commonwealth Fellowship** covering International Travel.

**CURRICULUM VITAE – UPINDER DHAR 15**

**1997**  Attended the **Regional Workshop / Colloquium on Strategies for Financing** **Business and Management Schools in South Asia for Heads of Institutions** held at Dhaka, Bangladesh (October 4 - 9), organised by the Association of Management Development Institutions in South Asia (AMDISA) and sponsored by the Commonwealth Fund for Technical Cooperation (CFTC), Commonwealth Secretariat, London in cooperation with Association of Management Development Institutions of Bangladesh (AMDIB).

**1992** Attended the **National Management Research Development Workshop** held at Indira Gandhi Institute for Development Research, Bombay (June 22-26), organised by Association of Indian Management Schools (AIMS) in collaborationwith Canadian Consortium of Management Schools (CCMS) and Canadian International Development Agency (CIDA).

**1991** Attended the **South Asian Regional Workshop on Entrepreneurship Development in Management Education** held at Hotel Sea Princess, Bombay(June17-29), organised by Association of Management Development Institutions in South Asia (AMDISA) in collaboration with Canadian Consortium of Management Schools (CCMS) and Canadian International Development Agency (CIDA) and coordinated by Narsee Monjee Institute of Management Studies, Bombay.

**1990**  Attended **Case Writing and Case Teaching Workshop** held at **Indian Institute of Management Bangalore** (June 25-29), organised by the Association of Indian Management Schools in collaboration with Canadian Consortium of Management Schools (CCMS) and Canadian International Development Agency (CIDA).

**FOREIGN COUNTRIES VISITED**

Bangladesh Nepal United Arab Emirates

Bhutan Philippines United Kingdom

Egypt Pakistan United States (Twice)

Malaysia Srilanka Singapore

Maldives Thailand

Mauritius Turkey

**POSITIONS HELD**

**2017 Member,** Advisory Board, SVIL e-Journal of Law – Bi-Annual Peer Reviewed Research Journal, Shri Vaishnav Institute of Law, Indore

**Member**, Governing Council, Institute of Rural Management, Jaipur

**2015 to date Chairman,** Editorial Board, AIMS Journal of Management.

**Member,** Board of Directors, Indore Management Association, Indore.

**CURRICULUM VITAE – UPINDER DHAR 16**

**2014-15 President,** Association of Indian Management Schools (AIMS), Hyderabad.

Member, **Governing Board of DELNET** **-** a national body for *Developing Library Network.*

**2013-14 Mentor,** Editorial Board, Indian Journal of Training & Development.

**2010-12 & Chairman,** Editorial Board, Indian Journal of Training and Development.

**2014-15**

**2013-16 Chairman,** International Conference, Poornima School of Management and Poornima University, Jaipur.

**2010-14 Member,** FICCI Higher Education Committee, New Delhi.

**2009-10 Program Co-Chair,** *Twelfth Annual International Conference of GBATA (Global Business and Technology Association)*held on the theme ‘Generating Innovative Solutions to Recurring Problems in the Global Business Environment’ at Mpumalanga, South Africa from July 5-9, 2010.

**2008-09 Dean**, Faculty of Doctoral Studies & Research, Nirma University, Ahmedabad.

**2008-09 President**, Indian Society for Training & Development (ISTD), New Delhi.

**2008 Member**, All India Board of Management Studies, AICTE, New Delhi.

**2007-09 Chief Editor,** Nirma University Journal of Business and Management Studies.

**2006-09 Dean,** Faculty of Management

**Member,** Board of Governors, Nirma University

**Chairman,** ISTD Ahmedabad Chapter

**2007-08 President,** Anthropological and Behavioural Sciences Section, Indian Science Congress Association, Kolkata.

**National Vice President,** Indian Society for Training and Development.

* 1. **Member,** AIMA Governing Council, New Delhi.

**Treasurer,** Association of Indian Management Schools (AIMS), Hyderabad.

**Member,** Faculty of Doctoral Studies & Research, Nirma University

**CURRICULUM VITAE – UPINDER DHAR 17**

**2005-12** **Member,** Advisory Board, International Journal of Management Sciences

**1997-06** **President,** Prestige Education Society.

**2005-08** **Chairman,** Programmes Committee, ISTD.

**2005-06** **Member,** Ahilya Film Society,University Cultural Center, Devi Ahilya University

**2005-06** **Member,** State Level Counselling Committee for Admission in Master of Business Administration, Government of Madhya Pradesh, Bhopal.

**2005-06** **Vice President** (Western Region), Indian Society for Training and Development, New Delhi.

**2005 to date Member,** CAAT (Committee of AIMS Admission Test), AIMS, Hyderabad.

**2005 - 06** **Member,** Nomenclature Committee, Devi Ahilya University, Indore.

**2004 - 05** **Co-Chairman,** *Best Paper & Kamla Award Committee.* Indian Journal of Training and Development (ISTD), New Delhi

**2004 - 06 Editor,** *Prestige Research Abstracts.*

**2004 - 06** **Theme Editor**, *Case Studies of AIMS e-journal****.***

**2004 - 06 Member,** *Governing Body,* Prestige Public School.

**1997 to date** **Member,** Editorial Board, *Indian Journal of Psychometry and Education****.***

2003-06 **Member,***Governing Body,* International College of Management, Science andTechnology, Indore.

2003-06 **Consulting Editor,** *The Contemporary Who's Who,*American BiographicalInstitute.

2003-04Member, Advisory Board, **Global Academic Centre** (A Temple of Learning), Indore.

Panel of Experts, Indian Council of Social Science Research (ICSSR), New Delhi.

2003-06 Member, Committee of Courses, Faculty of Management Studies, Mohanlal Sukhadia University, Udaipur.

**CURRICULUM VITAE – UPINDER DHAR 18**

2002-06Editor, Indore Manager**;** IMA Management Times and Annual Commemorative Volume.

**2002 to date Member, Panel of Consulting Editors, Praachi Journal of Psycho-Cultural Dimensions.**

**2001-10 Vice President, Praachi Psycho-Cultural Research Association, Meerut.**

2001-04Member, Advisory Body, B.P.H.E. Society’s Institute of Management Studies,Career Development & Research (University of Pune), Ahmednagar.

2001-06Member, Advisory Committee, Minority Cell, Devi Ahilya University, Indore.

Member, Academic Council, Indian Institute of Science and Management,Ranchi.

Member, Research Board of Advisors, American Biographical Institute, Inc.,North Carolina, United States of America.

Executive Member, Association of Indian Management Schools (AIMS).

**2000 to date Subject Expert, National Board of Accreditation, All India Council for Technical Education (AICTE), New Delhi.**

2000-06 Chairman, Association of Indian Management Schools – Madhya PradeshChapter.

Member, National Council**,** Indian Society for Training and Development

2000-06 Academic Advisor, Prestige Education Society, Indore**.**

1998 - 06Member, Governing Body**,** Prestige Institute of Management, Mandsaur/Dewas.

1997 - 06Editor, **Prestige Journal of Management & Research.**

1996 - 06Member-Secretary, Governing Body**,** Prestige Institute of Management andResearch, Indore.

Joint Editor, **Praachi Journal of Psycho-Cultural Dimensions.**

2002 - 06 Chairman, Publications Committee, Indore Management Association, Indore

2003 - 05 Co-Chairman, Best Paper Award and Kamla Award Committee of IJTD. Consecutively for two years.

##### CURRICULUM VITAE - UPINDER DHAR 19

2002 - 03 National Coordinator / Chairman, Best Research Paper Award, Association of Indian Management Schools (AIMS).

2002 Vice Chairman, Publications Committee, Indore Gaurav Mahotsav, Indore

**2001 – 04** Member, Board of Studies of Business Administration, **Jiwaji University, Gwalior**

2001 - 02 National Coordinator / Chairman, Best Case Writing Award, Association of Indian Management Schools (AIMS).

**2000 - 02** Chairman, **ISTD Indore Chapter**

**2000 -01** National Coordinator / Chairman, **Best Research Paper Award, Association of Indian Management Schools (AIMS).**

**2000 - 01** Treasurer, **Association of Indian Management Schools (AIMS)**

**2000** Convener, **Association of Indian Management Schools – Madhya Pradesh Chapter.**

**1999-00** Member, State Level Counselling Committee for **Admission in Master of Business Administration**, Government of Madhya Pradesh, Bhopal.

**1998-00** Member, National Executive **Board of the Association of Indian Management Schools (AIMS**).

Regional Coordinator, **AIMS-CCMS project on Empowerment of Women through Enterprise. The project was funded by Canadian Consortium of Management Schools** (CCMS).

**1998-99** National Coordinator / Chairman, **Best Case Writing Award, Association of Indian Management Schools (AIMS).**

**1997-99** Coordinator for Northern Region, **Association of Indian Management Schools (AIMS).**

**1995-96** Guest Editor, **Udyog Pragati (Journal published by NITIE, Bombay)**

**1995-96** Member, **Standing Committee at NITIE**

**1995-96** Chairman, **Suggestions Evaluation Committee at NITIE.**

**1995-96** Member**, Editorial Board** of Udyog Pragati. Coordinator, Extra-Mural Lectures at NITIE.

**CURRICULUM VITAE – UPINDER DHAR 20**

**1993-96** Member**, Library Committee** (NITIE Bombay).

**1990-96** Member, **Editorial Board,** Praachi Journal of Psycho-Cultural Dimensions.

**1993-94** Member**, Academic Advisory Board** of Indore Business School, Indore.

**1993** Member, **Board of Studies (Business Administration), Devi Ahilya University, Indore.**

Joint Secretary, **Devi Ahilya Vishwavidyalaya Teachers' Association (DEVTA), Indore.**

**1990-93** Member, **Editorial Board of Indore Manager (an official organ of Indian Management Association).**

**1989** Executive Member, **M.D. University Teachers' Association (MDUTA), Rohtak.**

**1988-89** Member, **Faculty of Social Sciences, M.D. University, Rohtak.**

Member, **Undergraduate Board of Studies, M.D. University, Rohtak.**

**1985-89 Executive Member,** Haryana Psychological Association, Bhiwani.

**1987-88 Editor,** *Manodarpan* (Bi-Annual Research Journal published by Haryana Psychological Association).

**1986-88 Member,** *Postgraduate Board of Studies,* **M.D. University, Rohtak.**

**CURRICULUM VITAE – UPINDER DHAR 21**

**EXAMINERSHIP**

National Institute of Industrial Engineering (NITIE), Bombay; Devi Ahilya University, Indore; M.D.University, Rohtak; Vikram University, Ujjain; Barkatullah University, Bhopal; Jiwaji University, Gwalior; Lal Bahadur Shastri Institute of Development and Management Studies, Lucknow; Gauhati University, Gauhati; A.P.S. University, Rewa; Mohan Lal Sukhadia University, Udaipur; University of Poona, Pune; Open University, Kota; Sardar Patel University, Vallabh Vidyanagar; NMIMS University, Mumbai; Dr B R Ambedkar University, Agra; M.S.University, Baroda; Symbiosis International University, Pune; Amity University, Noida.

**ASSIGNMENTS WHICH COULD NOT BE AVAILED**

**2015** Director, NMIMS University, Indore Campus

**2006** Professor, Indian Institute of Management Indore

**1991** Professor (Management), Assumption University, Bangkok, Thailand.

**1989** Counsellor (Management), Indira Gandhi National Open University (IGNOU), New Delhi, Indore Centre.

**1988** Faculty Position (Management), Assumption Business Administration College (ABAC), Bangkok, Thailand.

**POSTGRADUATE DISSERTATIONS / DOCTORAL THESES SUPERVISED**

1. **Postgraduate Dissertations**

**2006** A Study of Constituent Factors of Advertisements Associating Electronic Products with Health **(Sadaf Ahmed)**

**2005** BSNL vs RIC: A Comparative Study of Preferences (Live Project) **(Nitin Kr. Saxena)**

Purchase Decision Involvement As A Function of Occupation: A Comparative Study of Tax Payers and Non-Tax Payers **(Abhishek Maheshwari)**

Development of An Instrument To Measure The Aptitude For Marketing Management **(Deepa Kothari)**

Mutual Fund As an Investment Avenue: A Study of Unitholders **(Neha Goyal)**

Organizational Conflict As A Function of Interpersonal Exploitation in Nationalized and Private Banks **(Deepti Bajpai)**

**CURRICULUM VITAE – UPINDER DHAR 22**

Constituent Factors of Stock Prices: A Study of Stock Brokers **(Hemendra Faujdar)**

Indian Vs. Foreign Stock Markets: An Analysis of Select Indian Companies **(Arun Agrawal)**

Status of Values in Advertising: An Empirical Study of Indian Advertisements **(Nupur Chatterji)**

Brand Personality-Customer Personality Match: A Comparative Study of Brand Purchase Behaviour in Durables and Non-Durables **(Leena Chhatwal)**

**2004** Time Tourists and Frequent Tourists: A Comparative Study of Factors Affecting Selection of Tourism Destination **(Pankaj Dawani)**

KBL Pumps V/s Other Brands – An Empirical Study of Brand Preference **(Nikhil Modak)**

An Exploratory Study of Brand Preference of Two Wheelers in Tour Stroke Category with Special Reference to Honda Motors **(Gaurav Shrivastava)**

An Empirical Study on Ego-States and Its Impact on the Managerial Effectiveness of Middle and Lower Level Executives **(Diana George)**

Meaning of Work: A Comparative Study between Professional and Non-Professional Working Women **(Ekta Joshi)**

Export Potential of Indian Silk **(Richa Maheshwary)**

An Exploratory Study of Brand Preference in the Luxury Car Segment **(Aseem Mehta)**

Factors of Brand Extension Effectiveness: A Comparative Study of Related and Unrelated Product Categories **(Abhishek Sharma)**

Swith Over in Mobile Industry **(Ankur Sethi)**

**2003** Effectiveness of Brand Extension Strategy: A Comparative Study of Related and Unrelated Product Categories **(Tarang Gagneja)**

Development and Standardization of a Measure for Purchase Decision Involvement **(Ravi Kr. Baranwal)**

Reaction to Advertisements as a Function of Personality and Emotional Intelligence **(Shilpa Lad)**

**CURRICULUM VITAE – UPINDER DHAR 23**

Service with a Difference: A Comparative Analysis of Private and Public Sector Banks **(Abhinav Jain)**

Searching For Information: A Critical Analysis of the Motives Behind Newspaper Reading **(Kapil Deshmukh)**

**2002** Gender as an Antecedent of Prescribing Behaviour: A Comparative Study of government doctors & private practitioners **(Candidate: Amit Jain)**

Impact of Selling Skills on Buying Behavior: A Comparative Study of Supermarkets and Conventional Retail Outlets **(Candidate: Vikas Agarwal)**

Service Quality in Health Services: A Comparative Study of Government and Private Hospitals **(Candidate: Manish Sharma)**

Development and Standardization of a Measure to Assessing Managerial Aptitude (**Candidate: Priyanka Sharma**)

Constituent Factors of Post Purchase Behaviour: A Study of Different Brands of Cars (**Candidate: Sameer Deshpande**)

LCL Consolidation from ICD Pithampur - Prospects and Problems (**Candidate: Aju P. Joshua**)

A Comparative Study of Problems Perceived by Exporters and Prospective Exporters (**Candidate: Sanjeev Kumar**)

Pre and Post Shipment Finance - A Perception of Borrowers (**Candidate: Navneet Kumar Lal**)

**2001** A Study of Gender Differentiation in the Pictorial Depiction and Recall of the Product in Print Media (**Candidate: Abhishek Katare**).

Job Attitude and Organisational Conflict as Determinants of Role Efficacy and Team Effectiveness (**Candidate: Nandita Mukherjee)**.

Personality and Age as Predictors of Learned Optimism and Occupational Self Efficacy in Doctors and Executives (**Candidate: Jaya Francis**).

A Study of Mental Health among Executives in Manufacturing and Service Industry in Public and Private Sector Enterprise (**Candidate:Renu Gupta**).

**2000**  Personality and Learned Optimism as Predictors of Consumer Discontent **(Candidate: Anupam Srivastava)**.

**CURRICULUM VITAE – UPINDER DHAR 24**

Compulsive Consumers: A Study of Socio-Demographic Correlates (**Candidate**; **Sandeep Sinha**).

Locus of Control and Self Esteem as Antecedents of Purchase Behaviour **(Candidate: Anshul Purohit).**

Developing and Standardizing Prescribing Behaviour Scale **(Candidate : Neerav Agarwal).**

**1999** Development and Standardisation of a Scale for Measuring Managerial Effectiveness **(Candidate: Preeti Jain).**

Locus of Control as a Predictor of Depression and Helplessness in Doctors and Executives **(Candidate: Jyoti Manon).**

Service Quality in Telecom Industry: A Comparative Study of Bharti Telenet and DOT **(Candidate: Kapil Mehra).**

Thinking Orientation as a Predictor of Job Stress and Learned Helplessness in Doctors and Executives **(Candidate: Praachi Pandey).**

**1998** A Study to Understand the Potential of the Internet as a Tool for Marketing **(Candidate: Sunit Andre Oliveira).**

An Exploratory Study on Relationship between Customers and Leading Brand vis-a-vis its Challenging Brand **(Candidate: Prashant Mishra).**

Left Brain Right Brain Orientation as a Predictor of Job Related Attitudes in Creative Organisations **(Candidate: Abhilasha Jain).**

A Study of Factors Influencing the Purchase Decision of Office Automation Equipment by Organsations **(Candidate: Abhinav Chaturvedi).**

**1997**  Brand Loyalty Status of Soft Drink Consumers **(Candidate: Rajeev Khera).**

Standardization of Think Tank Developmental Climate Scale in Indian Context **(Candidate: Shallendra Singh Bhati).**

Standardization of the Scale for Measuring Coping Strategies of Organisational Conflict in Indian Context **(Candidate: Ragini Dubey).**

Standardization and Development of Norms for the Learned Helplessness Scale on Working Population **(Candidate: Shalini Khandelwal).**

**1996** Implementation of Just-in-Time at Ramon and Demm, Thane – A Division of Eicher Tractors Limited **(Candidate: Abhijit Dutta).**

**CURRICULUM VITAE – UPINDER DHAR 25**

**1994** Need Assessment for Effective Operation of Distribution Requirement Planning for Pfizer (India) Limited **(Candidate: R.C. Tripathi).**

**1994** Skills Inventory for DaRT India Ltd., Bangalore **(Candidate: S.Usha).**

**1993** Charismatic Leadership in the Army: A Perceptual Study **(Candidate: Major V.K. Nagar)**

Training and Development of Junior Leaders in the Army **(Candidate: Lt. Col. N.S. Bhardwaj).**

Convergent-Divergent Thinking and Job Experience as Correlates of Job Stress in the Service Industry **(Candidate: Binwa Arora).**

**1992** Entrepreneurship amongst Zorastrians: A Retrospective Study **(Candidate: Shanoor Irani).**

**1991** Absenteeism in the Sales Force: Causes, Consequences and Management **(Candidate: Anjana Ashok).**

Locus of Control and Job Satisfaction: A Study of Sales Representatives in Industrial and Consumer Markets **(Candidate: Ajay Malik).**

Culture Boundedness of the Advertisements of Multinational Companies: A Comparative Study of the Indian vs. Western Markets **(Candidate: Shirish Gokhale).**

Promotional Mix in Industrial Market: A Study **(Candidate: Sunit Goel).**

Mahindra-Jeep Truck (FJ): A Market Research to Identify Reasons for Loss in Market Share and Suggest Strategies for Recovery **(Candidate: Gurmeet S. Bhullar).**

Leadership Style as a Predictor of Job Satisfaction: A Superior-Subordinate Study in Pharmaceutical Industry **(Candidate: Sameer Giri).**

**1990** General Insurance Industry Performance Profile: An Evaluation **(Candidate: Terence Noronha).**

Causal Factors of Brand Loyalty: A Study of Disposable Syringes **(Candidate: Jasukutty P.J.).**

**1989** Educational Level as Determinant of Distress in the Patients of Leprosy **(Candidate: Sushma).**

**CURRICULUM VITAE – UPINDER DHAR 26**

Sociogenic Needs, Age and Ischemic Heart Disease: An Exploratory Study **(Candidate: Asha Soni).**

Laryngo-Pharyngeal Cancer, Age & Learned Helplessness: An Empirical Study **(Candidate: Sushila Malik)**.

**1988** Ageing and Sex: A Psychological Study **(Candidate: Suman Lata).**

Coronary Heart Disease and Smoking Behaviour: A Study on CMI Health Questionnaire **(Candidate: Kamlesh).**

**1987** Ageing and Sex: A Psychological Study **(Candidate: Sunita Chaudhary).**

Dependence Proneness & Learned Helplessness as Correlates of Coronary Heart Disease amongst Smokers and Non-Smokers **(Candidate: Savita).**

**1986** A Projective Study of Reactions to Frustration in the Patients of Coronary Heart Disease and Normals **(Candidate: Jasmine Hatter).**

Locus of Control and Age as Correlates of Punctuality, Job Satisfaction and Mental Health in the Supervisory Staff of Sugar Mills **(Candidate: Savita).**

**1985** The Somato-Psychological Correlates of Coronary Heart Disease amongst Smokers and Non-Smokers **(Candidate: Sarvdeep Kohli).**

**(B) M.Phil. Dissertations**

**1993** Army is Less Enough **(Candidate: Col. Rajender Singh).**

Low Intensity Conflict **(Candidate: Col. R.P. Saini).**

###### Surprise and Deception at the Strategic and Operational Level (Candidate: Col. R.K. Mehta).

Strategy of Deterrence **(Candidate: Col. P.S. Yadav).**

Theory of War **(Candidate: Col. Satyavir Yadav).**

Air Space Management **(Candidate: Col. Purushottam Dutta).**

Leadership Ch Products (allenges **(Candidate: Col. Inderjit Singh).**

India's Long and Short Term Military Strategy with its Neighbours with Special Reference to China and Pakistan **(Candidate: Col. Z.U. Shah).**

**CURRICULUM VITAE – UPINDER DHAR 27**

**(C) Doctoral Theses**

**2017** Brand Image of Durable and Non Durable Products: A Factorial Analysis (**Candidate: Nitin Kumar Saxena**).

Socio-Economic Status and Level of Education as Determinants of the Criteria for Selection of School: A Perceptual Study of Parents (**Candidate: Prakash Choudhary**).

Effectiveness of E-Learning in Higher Education: A Study of Professional Institutes and Traditional Institutes (**Candidate: Monica Trakru**).

Dimensions ofBrand Image: An Exploratory Study of Mobile Telecommunication Instruments and Service Brands (**Candidate: Jagdish Bhagwat**).

**2012** A Study of Information System Dimensions in Banks **(Ashwini Sharma).**

**2011** Learned Optimism, Managerial Creativity and Spiritual Intelligence As Determinants of Managerial Effectiveness in Service Organisations **(Rajesh Jangalwa).**

**2010** Managerial Creativity, Learned Optimism and Mental Health as Determinants of Managerial Effectiveness **(Ravi Gupta).**

Type A / Type B, Occupational Self Efficacy and Emotional Intelligence As Determinants of Managerial Effectiveness **(Anupam Tiwari).**

**2008** Prerequisites and Outcomes of Intrapreneurship in Indian Context: A Study of Private, Semi-government and Co-operative Enterprises in and Around Indore **(Nishit Dubey)**

Personality, Age and Type of Organization as Determinants of Managerial

Effectiveness: An Indian Perspective **(Sapna Parashar).**

Type of Organization As A Determinant of Organizational Values And Role

Efficacy in Public And Private Sector Organizations in India **(Arun B.K.).**

**2007** Managing Provident Fund Scheme As A Social Security Measure: An Empirical Study Using Three Dimensional Approach **(Candidate: Shri O.P.Choudhary).**

A study of Factors Affecting Selection of Life Insurance Products **(Candidate: Monica Chauhan).**

Impact of Emerging Trends On The Quality Of Work Life In Service Industry **(Candidate : Tania Das).**

Mutual Fund Portfolios in the Indian Context: Evolving a Comprehensive Framework for Analysis **(D.T.Manwani).**

**CURRICULUM VITAE – UPINDER DHAR 28**

**2006** Impact of Causal Attribution and Hierarchy on Managerial Effectiveness, Learned Helplessness and Organisational Commitment in Private and Public Sector Organisations **(Candidate: N.K.Totla).**

Human Resource Development in Healthcare: A Comparative Study of Indian and U.S. Hospitals **(Candidate: Nidhi Shah).**

**2005** A Study of Emotional Intelligence, Job Experience and Organisational Climate as Determinants of Managerial Effectiveness And Organisational Commitment **(Candidate: Jyoti Sharma).**

Study of Mental Health, Locus of Control and Organisational Climate As Correlate of Organisational Effectiveness **(Candidate: Anuja Shrivastava).**

Dimensions of Brand Character: An Exploratory Study **(Candidate: Smriti Johri).**

**2004** Emotional Intelligence and Locus of Control As Determinants of Leader Effectiveness and Role Efficacy In Nationalised and Private Banks in India **(Candidate: Vinod Dumblekar).**

Leader Behaviour and Occupational Self Efficacy as Predictors of Managerial Effectiveness, Learned Helplessness and Job Attitudes in Manufacturing and Service Organisations **(Candidate: Sushama Charudutt Chaudhari).**

**2003** Factors Impeding Growth of Leasing Industry in India **(Candidate: Yogeshwari Phatak).**

Locus of Control, Occupational Self Efficacy and Hierarchy as Determinants of Job Attitudes and Learned Helplessness in the Banking Industry **(Candidate: Shalini Khandelwal).**

Marketing Strategies of India with Reference to SAARC Countries **(Candidate: Mala Srivastava).**

**2002** Organisational Climate, Anxiety And Creativity As Correlates of Managerial Effectiveness **(Candidate: Vinit S. Chauhan).**

**2001** Dimensions of Brand Personality: An Exploratory Study **(Candidate: Prashant Mishra).**

**2000** A Comparative Study of Materials Handling Systems of Automobile Industry **(Candidate: Sher Singh Bhakar).**

**CURRICULUM VITAE – UPINDER DHAR 29**

**1999** A Study of Locus of Control and Learned Helplessness as Predictors of Managerial Effectiveness **(Candidate : Santosh Rangnekar).**

Managerial Creativity and Control as Predictors of Effectiveness in Private and Public Sector Organisations **(Candidate : Sangeeta Jain).**

**1993** Marketing of Professional Services: A Case Study of Advertising Agencies' Services **(Candidate: Rajnish Jain).**

**1991** Psychological Consequences of Hansen's Disease at Discrete Age Levels **(Candidate: Savita Mehta).**

**1990** Personality Dimensions and Sex as Determinants of Behavioural Dynamics in the Aged **(Candidate: Lalita Mehtani).**

**In Progress** Dimensions of Academic Librarianship Effectiveness: An Exploratory Study (**Candidate: Mukesh Pathak**).

**In Progress** Identification and Measurement of Innovation Drivers: An Empirical Study **(Candidate: Sandeep Kumar).**

**MANAGEMENT / FACULTY DEVELOPMENT PROGRAMS**

**2016 45th National Case Writing Workshop** at Shri Vaishnav Vidyapeeth Vishwa- vidyalaya on November 29-December 01, 2016. The Workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

**National Research Methodology Workshop** at Shri Vaishnav Vidyapeeth Vishwavidyalaya on June 20-24, 2016. The Workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

**44th National Case Writing Workshop** at Shri Vaishnav Vidyapeeth Vishwavidyalaya on May 26-28, 2016. The Workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

**43rd National Case Writing Workshop** at Shri Vaishnav Institute of Management on May 12-14, 2016.

**CURRICULUM VITAE – UPINDER DHAR 30**

**42nd National Case Writing Workshop** at Master School of Management, Meerut on March 25-27.

**2015 41st National Case Writing Workshop** at Shri Vaishnav VidyapeethVishwa-vidyalaya on December 21-23, 2015. The Workshop was co-sponsored by theAssociation of Indian Management Schools (AIMS).

**2014** **40th National Case Writing Workshop** at Amity University, Noida on December 18-20, 2014. The Workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

**Third National Research Methodology Workshop** at JK Lakshmipat University, Jaipur on May 28-31, 2014. The workshop was co-sponsored by theAssociation of Indian Management Schools (AIMS**).**

**39th National Case Writing Workshop** at JKLU from May 22-24, 2014.

Conducted Management Development Program on “**Managerial Effectiveness**” on February 10-12, 2014 at JKLU, Jaipur

Conducted Management Development Program on “**Personality and Self Development**” on January 27-28, 2014 at Regional Training Centre, JK Cement Works, Nimbahera.

Conducted Management Development Program on “**Leadership and Management Skills**” on January 21-25, 2014 at JKLU, Jaipur

Conducted the one day Faculty Development Program on “**Enriching Individuals for Educational Excellence”** for Jagan Nath University, Jaipur on January 19, 2014 at Jagan Nath University, Sitapura Campus, Jaipur.

**2013** **38th National Case Writing Workshop** at JKLU from December 13-15, 2013.

Conducted Management Development Program on “**Interpersonal Relations for Team Building**” for GAIL on November 12-14, 2013 in Jaipur

Conducted one-day Management Development Program on “**Communication Skills**” for the Young Talent Professionals of JK group on August 26, 2013 in New Delhi

Conducted Management Development Program on “**Leadership and Management Skills**” for JK Tyre & Industries Ltd. on August 5-9, 2013 in JKLU, Jaipur

Conducted Management Development Program on “**Managing Conflicts for Higher Performance**” on July 19-20, 2013 in JKLU, Jaipur

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**37th** **National Case Writing Workshop** at JK Lakshmipat University, Jaipur from December 13-15, 2013. The Workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

**36th** **Case Writing Workshop** at American Society for Engineering Management at Minneapolis, USA on October 4, 2013.

**35th** **National Case Writing Workshop** at Poornima Group of Colleges, Jaipur from July 06-09, 2013.

**34th** **National Case Writing Workshop** at Master School of Management, Meerut from July 01-02, 2013. The Workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

**33rd** **National Case Writing Workshop** at JK Lakshmipat University, Jaipur from June 08-10, 2013. The Workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

**Second National Research Methodology Workshop** at JK Lakshmipat University, Jaipur on May 15-18, 2013. The workshop was cosponsored by theAssociation of Indian Management Schools (AIMS**).**

Management Development Programme on **Enhancing Performance Through Emotional & Spiritual Competence** at JK Lakshmipat University, Jaipur from March 11-13, 2013.

Management Development Programme on **Managerial Effectiveness** at JK Lakshmipat University, Jaipur from February 4-6.

Management Development Programme on  **Effective Communication for Higher Performance** at JK Paper Ltd. at New Delhi on January 30, 2013

Management Development Programme on **Leadership and Management Skills** at JK Tyre & Industries Ltd. from January 14-18.

**2012** **32nd** **National Case Writing Workshop** at JK Lakshmipat University, Jaipur from December 14 - 16, 2012. The Workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

Management Development Programme on **Effective Leadership and Team Building Skills** at JK Lakshmipat University, Jaipur from November 5-7.

Management Development Programme on **Leadership and Management Skills for School Principals** at JK Lakshmipat University, Jaipur from October 18-20.

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Management Development Programme on **Managing Conflicts for Higher Performance** at JK Lakshmipat University, Jaipur from August 6-8.

Management Development Programme on **Enhancing People and Organization Performance** at Balkrishna Tires on July 21.

**First AIMS One Day FDP “Management Teacher 2015-New Age Teacher”** at JK Lakshmipat University, Jaipur on July 16, 2012. The workshop was cosponsored by theAssociation of Indian Management Schools (AIMS**).**

**31st National Case Writing Workshop** at JK Lakshmipat University, Jaipur from June 8-10, 2012. The Workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

**First National Research Methodology Workshop** at JK Lakshmipat University, Jaipur on May 17-20, 2012. The workshop was co-sponsored by theAssociation of Indian Management Schools (AIMS**).**

Management Development Programme on **Enhancing Performance Through Emotional & Spiritual Competence** at JK Lakshmipat University, Jaipur from March 12-14.

Conducted programs for the participants from more than 300 organisations in the country. In addition to a large number of programs conducted while working at NITIE, designed and conducted the following programs on behalf of JKLU Jaipur / IMNU Ahmedabad / PIMR Indore / ISTD / and other organizations successfully.

**2011** **30th Case Writing Workshop** for the Faculty of Symbiosis International University at Pune from April 25 – 27. This was 32nd Case Writing Workshop, which was conducted by me as a Facilitator.

**29th National Case Writing Workshop** at JK Lakshmipat University, Jaipur from December 15-17, 2011. The Workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

Management Development Programme on **Leadership and Management Skills for School Principals** at JK Lakshmipat University, Jaipur from October 10-12.

**28th National Case Writing Workshop** at JK Lakshmipat University, Jaipur from May 26-28, 2011. The Workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

Management Development Programme on **Leadership and Management Skills for School Principals** at Hotel Seven Seas, Jaipur from February 17-19.

Management Development Programme on **Managerial Effectiveness** at Hotel Redfox, Jaipur from February 11-12.

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**2010** **27th National Case Writing Workshop** at Hotel Om Niwas, Jaipur from December 4-6. The Workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

Managemennt Development Programme on **Effective Leadership and Team Building Skills** at Hotel Redfox, Jaipur from November 15-17.

**2009 26th National Case Writing Workshop** at Bharati Vidyapeeth’s Institute of Manage-ment Studies and Research, Navi Mumbai from December 17-19.

Management Development Programme on **Management of Change in the Current** **Economic Scenario** at Hotel Sarover Portico, Badrinath from October 26-29.

**25th National Case Writing Workshop** at New Horizon College, Bangalore from September 18-20.

**24th National Case Writing Workshop** at Regional College ofManagement, Bhubaneswar from August 6-8.

**2008** Management Development Programme on **Leadership and Team Building Skills** at Institute of Management, Nirma University from January 18 – 19.

**2007 23rd National Case Writing Workshop** at Institute of Management, Nirma University from December 27-29. The workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

**22nd National Case Writing Workshop** at Institute of Management, Nirma University from June 7-9. The workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

Chaired the One-Day Workshop on **Application of Knowledge Management in the Knowledge Economy** on February 17. The workshop was organized at Institute of Management, Nirma University in Association with Department of Management, Indian Institute of Technology Roorkee, and was sponsored by the Department of Information Technology, Government of India, New Delhi.

Management Development Programme on **Managerial Effectiveness** for Regional Training Centre, Nimbahera on April 23 – 24.

**2006** Management Development Programme on **Lateral Thinking and Effective Leadership** for Essar Learning Centre, Hazira on November 1 to 4.

Management Development Programme on **Leadership Through Spiritual Awareness** for Regional Training Centre, Nimbahera on September 15.

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Delivered an address as Guest Speaker on **Leadership for Effective Performance** at Indian Institute of Management, Indore on August 14.

Management Development Program on **Team Motivation Skills and Employee 360 Degree Feedback** for the administrative and support staff of EPCO, Bhopal at Indian Institute of Management, Indore on October 15 and 17.

Conducted a three-day Programme on **Training Techniques And Tools For Trainers** at Fortune Hotel, Ooty from June 7-10. The Programme was conducted for Indian Society for Training and Development, New Delhi.

Conducted a One-Day Workshop on **Analytical Skills** for Bridgestone India Pvt. Ltd., Dhar on May 23. The Program was conducted for senior and middle level executives.

Conducted a Two Days Workshop on **Empowering Through Effective Delegation** at Hindalco Industries Ltd., Renukoot on May 10-11. The Program was conducted for senior and middle level executives.

**21st National Case Writing Workshop** at Prestige Institute of Management and Research, Indore on May 6-8**.** The workshop was cosponsored by the Association of Indian Management Schools (AIMS**).**

Conducted a Three Days Workshop on **Training Techniques And Tools For Trainers** at Indian Oil Corporation, Mathura Refinery, Mathura on February 14-15. The Program was conducted for senior and middle level executives.

**20th Three Days Case Writing Workshop** for the Faculty of V.M.Patel Institute of Management, Mehsana and other B-Schools of Gujarat on January 17-19.

**2005 19th National Case Writing Workshop** at Prestige Institute of Management and Research, Indore on November 26-28**.** The workshop was cosponsored by the Association of Indian Management Schools (AIMS**).**

Management Development Program on **Socialization Process in Organizations** for Graduate Engineer Trainees of Aditya Cement, Vikram Cement and J K Cement at RTC, Nimbahera on October 01, Nimbahera - Udaipur.

Management Development Program on **Personal Effectiveness for Police Officers** on September 30 at Regional Training Center, Nimbahera-Udaipur.

In-house Program on **Developing Human Capital for Wining Organization** for Middle Level Executives of J.K. Corp Limited (Laxmi Cement Division), Jaykaypuram on August 12-13.

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Conducted Two Days Workshop on **Creativity, Team Building, Communication and Personality Development** on August 1-2 for Grasim Industries Ltd., Nagda for senior and middle level executives.

**18th Three Days Case Writing Workshop** for Faculty of Narsee Monjee Institute of Management Studies, Mumbai on May 14-16.

**17th National Case Writing Workshop** at Prestige Institute of Management and Research, Indore on May 6-8**.** The workshop was cosponsored by the Association of Indian Management Schools (AIMS**).**

Conducted a Three Days Workshop on **Planning and Goal Setting** for senior and middle level executives of Hindalco Industries Ltd., Renusagar on April 11-13.

Management Development Program on **Personal Effectiveness** on March 14. The Program was conducted for Grasim Industries Ltd. (Birla White Cement), Jodhpur for senior and middle level executives.

Management Development Program on **Interpersonal Skills** on March 15-16 for Batch I. The program was conducted for Grasim Industries Ltd., (Birla White Cement), Jodhpur for senior and middle level executives.

Management Development Program on **Interpersonal Skills** on March 17-18 for Batch II. The program was conducted for Grasim Industries Ltd., (Birla White Cement), Jodhpur for senior and middle level executives.

**2004** **16th National Case Writing Workshop** at Prestige Institute of Management and Research, Indore on December 02-04**.** The workshop was cosponsored by the Association of Indian Management Schools (AIMS**).**

Management Development Program on **Personal Effectiveness** on November 3. The Workshop was conducted for Grasim Industries Ltd. (Birla White Cement) Jodhpur for senior and middle level executives.

Management Development Program on **Interpersonal Skills** on November 4. The Workshop was conducted for Grasim Industries Ltd. (Birla White Cement), Jodhpur for senior and middle level executives.

Management Development Program on **Value Creation Through Team Work** on November 5-6. The Workshop was conducted for Grasim Industries Ltd., (Birla White Cement) Jodhpur for senior and middle level executives.

Management Development Program on **Transactional Analysis** on August 9-10 for Regional Training Center, Nimbahera - Udaipur.

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**15th National Case Writing Workshop** at Prestige Institute of Management and Research, Indore on April 23 –25.The workshop was cosponsored by the Association of Indian Management Schools (AIMS**).**

Conducted a Three Days Workshop on **Conceptual, Analytical and Problem Solving Decision** for senior and middle level executives of Hindalco Industries Ltd., Renusagar on April 13-15.

Conducted a Three Days Workshop on **Planning, Organizing, Coordinating and Monitoring** for senior and middle level executives of Hindalco Industries Ltd., Renusagar on March 11-13.

Conducted a Three Days Workshop on **Training Techniques And Tools For Trainers** at Hotel Hill View, Surajkund. The Program was conducted for Indian Society for Training and Development, New Delhi on February 26-28.

Workshop on **Communication, Motivation and Team Building for HRD** for the executives of National Fertilizers Limited, Vijaipur on January 7.

# 2003 Workshop on Team Building for Regional Training Centre (North) J.K.Cement Works (Nimbahera) on December 22.

**14th National Case Writing Workshop** at Prestige Institute of Management and Research, Indore on November 20-22**.** The workshop was cosponsored by the Association of Indian Management Schools (AIMS**).**

Management Development Program on **Developing Human Capital for Wining Organizations** on November 6-8. The Workshop was conducted for the senior and middle level executives Grasim Industries Ltd., Nagda.

Management Development Program on **Leadership Through Spiritual Awareness** for Regional Training Center, Nimbahera – Udaipur on October 30.

One day Workshop on **Personal Effectiveness for Secretaries, Front Office Associates, Receptionists and Customer Care Associates** on September 25. The Workshop was organized by Indore Management Association for secretaries/ Front Office Associates/Receptionists and Customer Care Associates.

Management Development Program on **Personality Development and Assertiveness Skills** for Hindustan Motors Limited, Pithampur on September 12-13.

Management Development Program on **Enhancing Managerial Effectiveness** for Regional Training Center, Nimbahera – Udaipur on August 4-5.

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**1st Research Methodology Workshop** at Prestige Institute of Management and Research, Indore on May 30 – June 2. The workshop was cosponsored by **the** Association of Indian Management Schools (AIMS**).**

**13th National Case Writing Workshop** at Prestige Institute of Management and Research, Indore on April 29 – May 01**.** The workshop was cosponsored by the Association of Indian Management Schools (AIMS**).**

**12th National Case Writing Workshop** at Prestige Institute of Management, Gwalior on January 9-11.

Management Development Program on **Developing Human Capital for Wining Organizations** on March 13-15. The Workshop was conducted for the senior and middle level executives of Grasim Industries Ltd., Nagda.

**2002** **11th National Case Writing Workshop** at Prestige Institute of Management and Research, Indore on Nov. 25-27.The Workshop was cosponsored by the Association of Indian Management Schools (AIMS).

Conducted a three-day Workshop on **Training Techniques And Tools For Trainers** at Hotel Hill View, Surajkund from October 21-23. The Program was conducted for Indian Society for Training and Development, New Delhi.

Conducted a full day MDP **on Leadership Development** for the senior executives of J.K. Group of Industries at Hotel Trident, Udaipur (September 20).

Management Development Program on **Transactional Analysis** on August 29-30 for National Institute of Personnel Management and Regional Training Center, Nimbahera, Udaipur.

Management Development Program on **Team Building** on July 19-20. The Workshop was conducted for senior and middle level executives of the Hindalco Industries Ltd., Renusagar.

**10th National Case Writing Workshop** at Prestige Institute of Management and Research, Indore on May 29-31. The Workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

**National Curriculum Development Workshop** at Prestige Institute of Management and Research, Indore on May 26-28.The Workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

One-day training program on **Personal Effectiveness for Secretaries/Front Office**

**Associates** on May 9. The program was organized by Indore Management

Association for secretaries/ Front Office Associates.

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**2001** One day training program on **Personal Effectiveness for Secretaries/Front Office Associates** on December 22, 2001. The program was conducted for Indore Management Association.

**9th National Case Writing Workshop** at Prestige Institute of Management, Gwalior on Dec.7-9.

Management Development Program on **Motivation** on September 19-20. The Workshop was conducted for **Hindalco Industries Ltd., Renusagar**

One-day training program on **Managing Conflicts for Higher Performance** on June 26. The program was conducted for **Indore Management Association.**

### 8th National Case Writing Workshop at Prestige Institute of Management and Research, Indore on Nov.29-30 and Dec. 1. The workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

**7th National Case Writing Workshop** at Prestige Institute of Management and Research, Indore on May 6-8.The Workshop was co sponsored by the Association of Indian Management Schools (AIMS).

Management Development Program on **Managerial Skills for Effective Performance b**on April 6-7. The Program was conducted for **Indian Society for Training and Development, New Delhi.**

In-house program on **Leadership and Team Building** for Middle level managers of J. K. Industries Limited at Banmore Tyre Plant in Gwalior on March 26-27.

**6th National Case Writing Workshop** at Prestige Institute of Management, Gwalior on March 1-3.

**2000 5th National Case Writing Workshop** at Prestige Institute of Management and Research, Indore on November 23-25.

In-house program on **Leadership and Team Building** for Middle level managers of J. K. Industries Limited at Banmore Tyre Plant in Gwalior on October 16-18.

Management Development Program on **Managerial Skills for Technical Personnel** at PIMR, Indore on May 22-24. The Program was conducted for the Indore Chapter of the Indian Society for Training and Development, Indore.

In-house program on **Employee Effectiveness for Higher Performance** for Office Executives and Supervisors of Syncom Formulations Ltd., Indore on May 13.

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In-house program on **Bullet Proof Manager** for Senior and Middle level managers of Syncom Formulations Ltd., Indore on May 12-14.

In-house program on **Managerial Skills for Effective Performance** for Senior and Middle level managers of Syncom Formulations Ltd., Indore on April 17-18.

In-house program on **Managerial Skills for Effective Performance** for Senior and Middle level managers of Syncom Formulations Ltd., Indore on April 10-11.

**4th National Case Writing Workshop** at Prestige Institute of Management and Research, Indore on March 11-13. The workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

**1999** In-house program on **Negotiation Skills** for Senior and Middle Level Executives of Essar Steel Limited at Hazira, Gujarat on September 28-30.

In-house program on **Creativity in Problem Solving** for Senior and Middle Level Executives of Essar Steel Limited at Hazira, Gujarat on July 26-28.

In-house program on **Managerial Skills for Higher Performance** for Senior and Middle Level Executives of Grasim Industries Limited (Chemical Division) at Nagda on April 5-6.

In-house program on **Managerial Effectiveness** for Middle Level Exe- cutives of J.K. Industries Limited at Banmore Plant, Gwalior on March 29-31

**3rd National Case Writing Workshop** at Prestige Institute of Management and Research, Indore on March 13-15. The workshop was co-sponsored by the Association of Indian Management Schools (AIMS).

In-house Program on **Management of Change for Higher Performance** for Senior and Middle Level Executives of Grasim Industries Limited at Nagda on January 8-9.

**1998** In-house Program on **Managerial Effectiveness** for Senior and Middle Level Exe-cutives of J.K. Industries Limited (Tyre and Tube Division) at  **Banmore, Gwalior** on December 28-30.

In-house Program on **Managerial Leadership and Team Building Skills** for Middle Level Executives of Eicher Motors Ltd. Pithampur on September 7-9.

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**2nd National Case Writing Workshop** at Prestige Institute of Management and Research, Indore on August 22-23.

In-house Program on **Managerial Skills for Technical Personnel** for Senior and

Middle Level Executives of Hindalco Industries Limited, Power Division,

Renusagar on May 25-27.

In-house Program on **Managerial Effectiveness** for Senior and Middle Level Executives of J. K. Industries Limited (Tyre and Tube Division) at Gwalior on May 14-16.

In-house Program on **Managerial Effectiveness** for Senior and Middle Level Executives of J. K. Industries Limited (Tyre and Tube Division) at Gwalior on February 26-28.

**1997** In-house Program on **Managerial Effectiveness** for Senior and Middle Level Executives of Grasim Industries Ltd., Nagda on December 11-12.

In-house Program on **Managerial Effectiveness** for Senior and Middle Level Executives of Hindalco Industries Ltd., Power Division, Renusagar on September 25-27.

In-house Program on **Managerial Effectiveness** for Senior and Middle Level Executives of Grasim Industries Limited, Nagda on August 22-23.

In-house Program on **Managerial Effectiveness** for Senior and Middle Level Executives of Grasim Industries Limited, Nagda on June 6-7.

**1st National Case Writing Workshop** at Prestige Institute of Management and Research, Indore on May 29-31.

In-house Program on **Managerial Effectiveness** for Middle Level Executives of Syncom Formulations India Limited, Indore on April 11-12.

In-house Program on **Managerial Effectiveness** for Senior and Middle Level Executives of Grasim Industries Limited, Nagda on March 5-6.

**1996** In-house Program on **Leadership and Team Building for Managing Change** for Middle Level Executives of J.K. Corp Limited (Laxmi Cement Division), Jaykaypuram on December 4-5.

In-house Program on **Management of Stress** for Senior Executives of J.K. Corp Limited (Laxmi Cement Division), Jaykaypuram on December 3.

In-house Program on **Effective Leadership** for Middle Level Executives of Bajaj Auto Ltd., Aurangabad on October 26-28.

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**PROGRAMS CONDUCTED ON BEHALF OF LEADERSHIP DEVELOPMENT CENTRE, NEW DELHI.**

**1998 Leadership** Group and Personal Skills Development. Venue: Hotel De L' Annapurna, Kathmandu, Nepal on June 27-30.

**1995 Bargaining and Negotiation Skills Development**. Venue: Hotel Lakend, Udaipur on September 12-16.

**Communication and Decision Making.** Venue: Hotel Asia - the Dawn, Shimla on April 17-21.

**1994 Creative Conflict Management**. Venue: Savoy Hotel, Mussoorie on May 27-31.

**1993 Developing Effective Leadership Style and Communication Skills**.

Venue: Hotel Executive Ashoka, Pune on September 16-19.

**Leadership Skills Development Program**. Venue: Hotel Vishnu Priya, Tirupati on August 17-22.

**Creative Conflict Management: A Residential Program** for Managers and Trade Union Leaders. Venue: Savoy Hotel, Mussoorie on June 2-5.

**1992 Communication and Decision Making**. Venue: Hotel South Park, Trivandrum on November 12-15.

**Leadership Skills Development.** Venue: Indotels Manor House, Indore on August 18-23.

**Trade Union Leadership Development**. Venue: Harsha Hotel, Bangalore on April 13-18.

**Participative Management.** Venue: Hotel Kaling Ashok, Bhubaneswar, Orissa on February 18-21.

**1990 Dynamics of Workers' Participation in Management**. Venue: Hotel Fidalgo, Panjim, Goa on August 6-9.

**1988 A Program for Trade Union Leaders**. Venue: Lodhi Hotel, New Delhi on May 20.

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**MDP SESSIONS CONDUCTED AND SPECIAL/ INVITED LECTURES/ ADDRESSES DELIVERED FOR OTHER ORGANISATIONS (Select List)**

**2018** Chaired the Session on Reaching the Unreached: Role of Behavioural Sciences on 18th March 2018 in 105th Indian Science Congress held at Manipur University, Imphal from March 16-20, 2018.

Attended the **REVA Research Conclave (RRC)** on **Digitization: Challenges and Opportunities for Society and Economy** at REVA University, Bangalore as a **Panelist** and **Subject Expert in HR** on **March 01-02, 2018.**

Attended the **Short Term Course in Gender Sensitization** at **UGC-Human Resource Development Centre,** DAVV, Indore as **Speaker** on **January 29, 2018.** The Workshop was jointly organized by Devi Ahilya University, Indore from January 29 to February 03, 2018.

Attended the **National Workshop** on **Examination Reforms in Higher Education** at DAVV, Indore as **Chief Guest** and **Keynote Speaker** on **January 15, 2018.** The Workshop was jointly organized by the Association of Indian Universties, New Delhi and Devi Ahilya University, Indore from January 15-17, 2018.

**2012** Participated as a **Member** in the **Panel on Education & Skills Development** constituted by CII Rajasthan on May 18, 2012 at Confederation of Indian Industry Rajasthan State Office D-24, 1st Floor, Subhash Marg C-Scheme, Jaipur

Plenary Talk on **Envisioning Sustainable Future through Management Education**. National Research Conference – AIMA on February 6 -7, 2012 at India International Centre, New Delhi

**2011** Inauguration of the Extension of the Bhagavaan Gopi Nath Ji Ashram **“Spirituality, Spiritualism and Religion”** on September 4, 2011 at Bhagavaan Gopi Nath Ji Ashram, New Delhi

Address on **Time Management** as Chief Guest on the occasion of Orientation of the MBA 2011-13 Batch on August 19-20, 2011 at Poornima Group of Colleges, Jaipur

Address on **Issues and Concerns of Behavioural Science Research** on August 05, 2011 at University of Rajasthan, Jaipur

Address on **Expectations from Education Technology** in THE GAME CHANGER! MBAUniverse.com Conference on Leveraging Education Technology in MBA Education on March 04, 2011 at India Habitat Center, New Delhi

**2010** Delivered the Valedictory Address as Chief Guest in the Prize Distribution Session of the **Annual Management Festival** on January 22, 2010 organised by Jaipuria Institute of Management, Jaipur

Delivered the Valedictory Address as Chief Guest in a **Three-weeks long UGC sponsored Faculty Development Programme** on January 2 organised by University of Rajasthan, Jaipur.

**2006** Delivered a lecture on **Creative Thinking and Problem Solving** for the participants of an Orientation Program of the Indore Indira School of Career Studies, Indore on July 6.

Chaired a session in the In-House Faculty Development Program of SAMAROH on **Teaching and Training Effectiveness** at Prestige Institute of Management and Research, Indore on May 15-16.

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Chaired a session in the National Conference-2006 on **Emerging Global Trends in Service Sector** at IPS Academy, Indore on February 19.

Delivered a lecture on **Research Methodology** for the participants of a Faculty Development Program of the Academic Staff College at School of Economics, Devi Ahilya University, Indore on October 10.

**2005** Delivered an address on **Knowledge Management** in the AIMS Western Region Conference 2005 on **Building Competitiveness in an Inter-connected World: Opportunities and Challenges** at V.M.Patel Institute of Management, Mehsana on April 17.

Delivered an invited talk on **Creative Problem Solving** at the Postgraduate Department of Business Administration (G.H.Patel Institute of Management), Sardar Patel University, Vallabh Vidyanagar Gujarat under a purview of a UGC project on March 28.

**2004** Conducted a session on **Learning and Emotional Intelligence** at the Academic Staff College, Devi Ahilya University, Indore on December 7.

Chaired the Scientific session on **Non-Profit Organizations and Social Development in South Asia** at South Asian Management Forum 2004 on Developing Synergies: Facing Management Challenges Together held at Lahore,

Pakistan on November 28- December 1.

2003 Delivered a talk on Effective Leadership for Higher Performance at Pacific Institute of Management, Udaipur on October 29.

Conducted a session on Leadership Team Building Skills for the frontline executives of Syncom Formulations on April 13 at Hotel President Planet, Indore.

Conducted a session on Personal Selling Process for the field staff/executives of Syncom Formulations on April 15 at Hotel Balwas, Indore.

Conducted a session on Personal Selling Process for the field staff/executives of Syncom Formulations on April 17 at Hotel Balwas, Indore.

**2002** Delivered a lecture on **How to Write a Research Paper** at School of Economics, Devi Ahilya University, Indore on October 10.

Conducted a session on **Innovation and Creative Managerial Skills** at Indian Institute of Health Management Research, Jaipur on August 6.

Delivered a lecture on **Enhancing/Retaining Employee Motivation** for the Soyabean Processors Association of India (SOPA) staff members on June 01.

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Delivered the Valedictory Address at a National Seminar on **Strategies for Business Survival in Turbulent Times** on April 3 organised by V.N.S. Institute of Management, Bhopal.

Delivered the Keynote Address at a National Seminar on **Ethics and Management: Emerging Issues in New Millennium,** January 11-12. Organised by S.K. School of Business Management, North Gujarat University, Patan.

**2000** Conducted a session on **Leadership and Team Building Skills** in the Management Development Program on **Management of Knowledge Workers** organised by Indian Institute of Information Technology and Management, Gwalior. September 22.

**1991** Conducted a session on **Positive Mental Attitudes and Values** in the programme on **Selling**, organised by Indore Management Association, Indore. November 22.

Conducted a session on **Effective Supervision** in a Management Development Program, organised by Indore Management Association, Indore on July 20.

Conducted a session on **Self Development** for Office Managers. The MDP was organised by Indore Management Association, Indore on April 12.

Conducted a session on **Motivation and Effective Leadership** for the Regional and Divisional Managers of Parenteral Drugs (India) Private Limited, Navlakha, Indore. Venue: Hotel Shreemaya, Indore on April 10.

**1989** Conducted a session on **Labour Administration and Labour Welfare**. The program was organised by National Labour Institute, New Delhi. Venue: NLI Campus, New Delhi, September 18 to October 6.

1. Conducted a session on **Entrepreneur Development**. The program was organised by Small Industries Service Institute (SISI), Bhiwani. Venue: Sir Chhotu Ram Auditorium, Rohtak. November 18.

**1986** Conducted a session on **Management Training for Motivation**. The program was organised for Senior Civil Servants by the Indian Institute of Public Administration, New Delhi. Venue: IIPA Campus. December 29, 1986 to January 2, 1987.

1. Conducted a session on **Creating Motivational Climate at Shop Floor Level in a Workshop**. The program was organised by Shri Ram Centre for Industrial Relations and Human Resources, New Delhi. Venue: Hotel Siddhartha, New Delhi. October 27-29.

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**CONFERENCES / CONGRESSES / SEMINARS ATTENDED**

**2017** Attended the **29th AIMS Annual Management Education Convention 2017** on “Re-engineering Management Education for a Borderless World” organized by Savitribai Phule, Pune University at Pune from August 22-24, 2017.

Panelist in the session on “Issues in Regulation, Governance and Accreditation of B-Schools in India” on August 24, 2017. 29th AIMS Annual Management Education Convention held at Pune from August 22-24, 2017.

Attended the **26th IMA International Management Conclave** on February 3-4.

**2016** Attended **International Conference on Make in India Initiative: Role and**

**Challenges for SMEs in the Global Perspective,** and delivered Keynote Address. The conference was jointly organized by Poornima School of Management and Poornima University in collaboration with Hanyang University South Korea and JK Lakshmipat University Jaipur on Feb., 19-20,

Attended the **25th IMA International Management Conclave** from February 5-6.

**2015** Attended **Sangam 2015: Meeting of Minds** on the Theme **Sustainability in the**

**Digital Era** organized by Tata Consultancy Services at Kochi, India on December18-

19, 2015.

**2014** Attended the first meeting of the elected members of the **Governing Board** of DELNET on Monday, May 19, 2014 at New Delhi.

Attended the **CII Rajasthan Members’ Meet** held on 7th May 2014 at Hotel Royal Orchid, Tonk Road, Jaipur.

Addressed the members of **Jaipur Management Association** on 17th May 2014 on **Positivism and its Impact at Workplace**.

Attended the **2nd International Conference of Alliance of Global Education at Dr. K.N. Modi University held in Association with 2nd Rajasthan Science Congress on *Science, Technology and Innovation in 21st Century for Youth, Women Development and Social Transformation*** as Guest of Honourfrom May 01-03, 2014.

Attended the meeting of the **CII Panel on Education & Skill Development 2014-15** on March 28, 2014.

**CURRICULUM VITAE – UPINDER DHAR 46**

Attended as a Panelist the Brainstorming Session on “**Industry-Academia Interface**” organized by NHRDN, Jaipur Chapter in association with Fortis Escorts Hospital, Jaipur on Saturday, March 8, 2014 at Hotel Clarks Amer, Jaipur.

Attended the Evening Workshop on ‘**Boards that Lead**’ organized by Institute of Directors on Wednesday, March 5, 2014 at New Delhi.

Attended the Session on **Creating World Class Infrastructure** organized by Confederation of Indian Industry (CII) on February 26, 2014 at Hotel Clarks Amer, Jaipur.

Attended the AICTE sponsored National Seminar on “**Innovation and Management**” organized by IILM Academy of Higher Learning, Jaipur on February 13, 2014. Delivered the keynote address on “**Innovative Practices & Challenges in Organizations**”.

Attended the Annual National Conference on **Youth 2025: Harnessing India’s Demographic Dividend** organized by Jaipuria Institute of Management in association with the NHRDN-Jaipur on February 8, 2014. Chaired the Plenary Session on **Youth as Key Driver for Change: What More Needs to be Done?**

Attended the Third Udai Pareek Memorial Lecture delivered by Prof. Goverdhan Mehta on “**Inventing a Better Future: Challenging and Engaging Impossibility**” held in joint collaboration between NHRDN and Manipal University, Jaipur on January 21, 2014.

Attended the Round Table of Deans and Directors of B-schools on “**Draft UGC Regulations for Professional and Higher Education Institutions**” organized by the Association of Indian Management Schools and JK Lakshmipat University, Jaipur on January 20, 2014.

**2013** Attended the meeting of State Planning Board – Rajasthan on November 29, 2013 at Jaipur. The meeting was chaired by Prof. V.S. Vyas, the Dy. Chairman, SPB-R.

Attended the **International Conference of American Society for Engineering Management** from 2nd October to 5th October, 2013 at Minneapolis, USA as an Invitee. Invited to address the delegates of International Annual Conference of American Society for Engineering Management on Case Method on October 4, 2013 at Minneapolis, USA.

**CURRICULUM VITAE – UPINDER DHAR 47**

Attended the **International Conference on Applicability and Relevance of Psycho-Educational Testing in Human Life** at Agra on September 21, 2013 and delivered Keynote Address on **Psychological Testing: Prospects In 21st Century**. The conference was jointly organized by Harprasad Institute of Behavioural Studies (HIBS), Agra and Indian Psychometrics and Educational Research Association (IPERA), Patna.

Attended the National Youth Conference of NHRD Network, Jaipur Chapter on *Energizing for Excellence* on September 14, 2013 at Jaipur and also chaired the plenary session on **Unlocking the Potential Young Minds**.

Attended **Foundation Day Lecture** **delivered by Dr. T.V. Rao on Leadership: How to Make a Difference** at Jaipuria Institute of Management, Jaipur on August 29, 2013.

Attended Executive Board Meeting of the Association of Indian Management Schools on August 21, 2013 at Mumbai and also addressed the delegates on Institution Building in the plenary session during its Annual Convention scheduled from August 22 to 24, 2013.

Attended the **International Conference on Technology and Business Management on “*the importance of technology in management and its role in enhancing the efficiency and profitability of the business organisations*”** as Guest of Honour at The American University in the Emirates, Dubai from March 18-20, 2013. Also chaired a technical session on **Human Resource Management** on the last day of the Conference.

**2011** Attended the Seminar on **The Evolving Expectations of Modern Tourists Towards Sustainability** by Dr. Scott D. Johnson, Dean, College of Business, Illinois State University, USA on 17th January, 2011 at Rajasthan Chamber Bhawan on MI Road, Jaipur

**2009**  Attended the International Seminar on **Status of Corporate Social Responsibility**  organized by Mahatma Gandhi Labour Institute and Friedrich Ebert Stiftung at Ahmedabad on November 12-13.

Attended the Round Table of Deans and Directors of B-schools on **Internationalisation** **of Education** organized by the Association of Indian Management Schools and Shiva Institute of Management Studies, Ghaziabad on October 24.

Attended the Round Table of Deans and Directors of B-schools on **Faculty** **Development** organized by the Association of Management Schools and Institute of Management, Nirma University, Ahmedabad on February 25.

**CURRICULUM VITAE – UPINDER DHAR 48**

Attended the 39th National Convention of ISTD on **Value Based Management for** **Organizational Excellence** at Nirma University of Science and Technology, Ahmedabad from February 6-7.

**2008**  Attended the AIMS Executive Board Meeting and 20th AIMS Annual Management

Education Convention on **Nurturing Thought Leadership through Management Education** at Welingkar Institute of Management Development & Research, Mumbai

from August 27-29.

**2007**  Attended the 38th National Convention of ISTD at Hyderabad on December 7-8.

Attended theAIMS Executive Board Meeting and Nineteenth National Convention held at IIM Calcutta from August 23-25.

**2006** Attended the AIMS Executive Board Meeting and Eighteenth National Convention held at IIM Lucknow from August 25-27

Attended the program on **Competing for the Future: Achieving World Class Strategy Execution with Balanced Score Card** at Hotel Taj, Mumbai on September 11.

Attended the Southern Region (AIMS) Round Table of Deans and Directors of Management Institutes on **Enhancing the Effectiveness of Internship Projects** organized by the Association of Indian Management Schools. Chaired the session.

Attended the National Conference (by invitation) on **Challenges in Creating World Class Educational Institutions** at Indian Institute of Management, Ahmedabad on April 3.

IMA National Management Convention on **India Marches: Good Management to Great Enterprise** held at Abhay Prashal, Indore on February 17-18.

ISTD National Convention - 2006 on **Great Work Places: Implications for HR** held at ITC Grand Maratha Sheraton, Mumbai on February 10-11. Participated as a Panelist in the Panel Discussion on **Leadership Challenges and Approaches** on February 10**.**

Attended the Southern Region (AIMS) Round Table of Deans and Directors of Management Institutes on **Enhancing the Effectiveness of Internship Projects** organized by the Association of Indian Management Schools and SDM Institute for Management Development, Mysore on January 21.

93rd Indian Science Congress on **Integrated Rural Development : Science and Technology** held at Acharya N.G. Ranga Agricultural University, Rajendranagar, Hyderabad on January 3-7. Presented an invited paper in the Symposium.

**CURRICULUM VITAE – UPINDER DHAR 49**

**2005** ISTD Western Region Convention - 2005 on **Activating HRD to Perform as Business Partner – Agenda for Actions**. Chaired the Panel of Judges for the Contest between National and International Teams on **Reforming Organisation Climate & Culture Conducive To Talent Retention and Sustained Performance** held at Hotel Mandovi, Panaji, Goa on March 4-5.

IMA National Management Convention on **leadership for growth @ speed of light** held at Abhay Prashal, Indore on February 18-19.

Seventh National Conference on **Domestic Brilliance to Universal Excellence: Quest of Organization Success** The conference was organized by PIMR, Indore on January 30-31**.** Hosted this Conference as Chairperson of the organizing committee.

92nd Indian Science Congress on **Health Technology as Fulcrum of Development for the Nation** held at Nirma University of Science & Technology, Ahmedabad on January 3-7. Presented an invited paper in the Symposium.

**2004** Sixteenth Annual Management Education Convention of the Association of Indian Management Schools on **New Frontiers of Management: Challenges of Globalisation** held at Hotel Cidade de in Goa and hosted by Goa Institute of Management, Goa on August 27- 29. Chaired the session on Best Case Writing and Presentation Competition on August 28.

IMA National Management Convention on **Corporate India: Road Mapping Leadership** held at Abhay Prashal, Indore on January 6-7.

Sixth National Conference on **Enhancing Performance: Agenda for Growth**. The conference was organized by PIMR, Indore on January 30-31. Hosted this Conference as Chairperson of the organizing committee.

**2003** Fifteenth Annual Management Education Convention of the Association of Indian Management Schools on **Corporate Governance and Corporate Citizenship: Challenges for Business and Management Education** held at Xavier Institute of Management, Bhubaneswar on August 22- 24. Chaired the session on Best Research Paper Award on August 22.

Fifth National Conference on **Changing Trends in Management Challenges and Opportunities**. The conference was organized by PIMR, Indore on January 30-31. Hosted this Conference as Chairperson of the organizing committee.

**2002**  Fourteenth Annual Management Education Convention of the Association of Indian Management Schools on the **Strategies for Sustainable Growth: Challenges for Indian Business & Management Education held at Amity Business School, Noida** on August 23- 25. **Chaired a technical session in the Convention.**

CURRICULUM VITAE – UPINDER DHAR 50

Attended the National Conference on **e-Business: Strategies for Competitive Advantage** organized by Institute of Management Studies, D.A.V.V Indore on May 24-25,2002. **Chaired a technical session in the conference**.

Fourth National Conference on **Local Champions to Global Masters: Mobilizing for Growth.** The Conference was organized by PIMR, Indore on January 30-31. Hosted this Conference as Chairperson of the Organizing Committee.

IMA-TATA International Management Convention on **Winning Globally - Competitive Strategies** held at Abhay Prashal, Indore on January 5-6

**2001** Thirteenth Annual Management Education Convention of the Association of Indian Management Schools on **WTO and Competitiveness: Challenges for Indian Business and Management Education** held at Visakhapatnam on August 25-27. **Chaired the session on Building India As A Destination for Intellectual Capital In WTO Context.**

All India Conference on **Blending the Best of the East and the West in the Management Education** at IIM Calcutta on March 18-21.The Conference was organized by MHRD.MCHV IIMC, AIMS & NIHD and supported by ABS, UK. **Chaired the session on Synthesis in Strategy, IPR and Economic Development.**

National Conference on **Creating and Sustaining A Winning Organisation** at IBMR, IPS Academy, Indore on March 5-6. **Participated in a panel Discussion on the Problems of Business Schools.**

National Symposium on **Agenda for HRD Professionals in New Millennium** at Pt. Jawaharlal Nehru Institute of Business Management, Ujjain on February 16-17, **chaired the session on Emerging Trends in HRD.**

National Convention and Exhibition of the Indian Society for Training and Development (ISTD) on **Future Directions for Repositioning HRD** on January 22-24, 2001 held at Hotel Taj Palace, New Delhi. **Participated as a Panelist in the Panel Discussion on Future of HRM in India.**

IMA-Eicher National Convention on **Face to Face with Future: Growth @ Speed of Knowledge** held at Abhay Prashal, Indore on January 5-6.

Second National Conference of Praachi Psycho-Cultural Research Association on the **Role of Psychology in the Emerging Indian Society** held at Punjabi University, Patiala on April 3-4. **Delivered First Professor N. S. Chauhan Memorial Lecture on Learned Helplessness**: **Some Observations. Chaired the Scientific Session on Human Skills and Productivity.**

**CURRICULUM VITAE – UPINDER DHAR 51**

National Seminar on **Management Vision: 21st Century** by the Faculty of Management Studies, Dr. Hari Singh Gour University, Sagar on March 24. **Delivered Keynote Address in the session on Organisational Behaviour and Human Resource Management.**

Third National Conference on **Organizational Challenges: Insights and Solutions.** The Conference was organized by PIMR, Indore on January 30-31. Hosted this Conference as Chairperson of the organizing committee.

**2000** Twelveth National Management Convention of the Association of Indian Management Schools on **Management Paradigms in the e-Millennium** held at Indian Institute of Management, Bangalore on August 27-29. **Chaired the scientific session on HR in Hi–Tech Industries.**

Forum on **Advantage South Asia: Opportunities and Challenges for Management Development** organised by Association of Management Development Institutions in South Asia at IUCAA, University of Pune on March 23-25. **Chaired the session on Organisational Effectiveness.**

Bridgestone-IMA National Convention on **Face to Face with Future: Leadership for New Millennium** held at Basketball Complex, Indore on February 25-26.

National Conference on **People, Processes and Organisations: Emerging Realities**. The Conference was organized by PIMR, Indore on January 30-31. Hosted this Conference as Chairperson of the organising committee**.**

1. Eleventh National Management Convention of the Association of Indian Management Schools on **Management of Services: Welcoming the New Millennium** held at XLRI Jamshedpur on August 26-28. Invited to make a presentation on **Managing Educational Services with Special Reference to Self-Financed Institutions.**

IMA-Kirloskar National Convention'99 on **Creating the Future: Mandate for New Leadership** held at Sayaji Mahal, Indore on February 15-16.

PIMR-Praachi National Conference on Human Behaviour and Management Practices in 21st Century held at PIMR, Indore on January 30-31. Hosted this conference as Chairperson of the organising committee.

**1998** Tenth National Management Convention of the Association of Indian Management Schools at New Delhi on September 11-12.

Sixth National Management Convention of the Association of Indian Management Schools at Management Development Institute, Gurgaon from August 25-27.

National Seminar on **HRD: Institution-Industry Interface**, Bombay on February 13.

IMA-IndusInd National Convention'98 on **World Class Excellence India's Tryst with Destiny** held at Sayaji Mahal, Indore on February 13-14.

**CURRICULUM VITAE – UPINDER DHAR 52**

**1997** Ninth National Management Education Convention of the Association of Indian Management Schools at Pune on August 29-31.

IMA National Convention '97 on **Management Transformation-Vision and Strategy** held at Jall Auditorium, Indore on January 30-31.

**1996** International Conference on **Information Technology in Education & Training** held at School of Education, D.A. University, Indore on December 28-30. **Chaired the session on Personnel Development in Education and Training on December 29.**

Eighth National Management Convention of the Association of Indian Management Schools at Hotel Park Sheraton, Madras on August 20-22.

NITIE - Praachi National Conference on **Behavioural Science and Effective Management**, held at Bombay on January 27-28. Hosted this conference as organising secretary.

**1994**  23rd IFTDO World Conference and Exhibition on **Human Resource Development Global Changes & Stability in 2000 A.D: Strategic Issues** held at New Delhi from November 8-11.

One day Seminar on **Manufacturing, Trade and Financial Strategy for Globalization,** organised by NITIE at Hotel Holiday Inn, Bombay on September 3.

**1990** Regional Seminar on **Labour Participation in Management**, Indore. March 19-20.

**1989** XXIII ISTD National Convention on **Managing Emerging Challenges of Human Resource Management**, Bhopal. December 17-19.

Fifth Annual Management Education Convention on Restructuring: Strategy for Performance Improvement held at Trivandrum (India). Organised by the Association of Indian Management Schools in collaboration with the Canadian Consortium of Management Schools (CCMS). August 25-27.

**Indian Science Congress.** Indore: January 3 - 8.

1. All India Conference on **Emerging Issues in Human Resource Management**, Rohtak: M.D.University. March 30- 31.

**1987 XII Annual Conference of Indian Psychiatric Society** (North Zone), Rohtak: September 12-13.

**CURRICULUM VITAE – UPINDER DHAR 53**

**1984** XII International Leprosy Congress, New Delhi: February 20-25.

1. II Annual Symposium of Indian Working Women's Federation, New Delhi on **Concessions in Jobs to Women**, December 20.
2. **XII Biennial Conference of Indian Association of Leprologists.** Agra: September 9-12**.**
3. Seminar on **Parent - Child Interaction: Its Educational and Social Implications. Saugar**: Hari Singh Gour University. January 12-14.
4. **II All India Conference of Psychology and Education.** Agra: December 27-29.

**IX All India Convention of Clinical Psychologists.** Kanpur: January 28-30.

**CURRICULUM VITAE – UPINDER DHAR 54**

**Invitations / Nominations / Addresses**

2017 Resource Person at the **Faculty Development Programme** (FDP) on *Two Week Capacity Building Workshop on Research Methodolog and Academic Writing* organized by A.P.S. University, Rewa on February 27-28, 2017.

2014 Invited to attend **BT Top B-Schools Excellence Awards & Ranking Survey 2014** as ‘Special Invitee’ and ‘Guest of Honor’ on June 30, 2014.

Resource Person at the **Faculty Development Programme** (FDP) on *Academic Fraud and Quality Assurance* organized by Manipal University Jaipur on May 30, 2014.

Chaired the International Conference on **Emerging Trends in Business and Economy: Mapping the Way Ahead** held at Jaipur in collaboration with Hanyang University, South Korea, Asian Institute of Technology, Bangkok and JK Lakshmipat University, Jaipur from February 14-15, 2014.

2013 Invited to preside over the Students Personality Development Programme in VIT Campus, Jaipur as Chief Guest on 27 November, 2013.

Delivered Keynote address in the Management Development Programme on “**Managerial Skills for Middle/Senior Level Executives of RIICO”** on September 27, 2013. The Programme was sponsored by Rajasthan State Industrial Development and Investment Corporation Limited (RIICO) and organized by Poornima Group of Colleges, Jaipur.

Invited for Deep Prajwalan Ceremony of “Rajasthan Patrika National Book Fair-2013” on September 10, 2013 at Jaipur.

Addressed as Speaker in the Panel Discussion on **Building World Class Institutions** at **One-day National Conference on Institutional Building : Process, Performance and**

**Progress** at Master School of Management, Meerut from August 01, 2013. The Conference was co-sponsored by the Association of Indian Management Schools (AIMS).

Invited by the organizing and scientific working committee of **United Nations-European Union Council (UN-EUC)** to attend World Summit on Sustainable Development to Assess the Worst Global Economic Downturn Since the Great Depression in London (United Kingdom) from August 13-16, 2013.

**CURRICULUM VITAE – UPINDER DHAR 55**

Addressed the participants of an Executive Development Programme at MANAGE, Hyderabad on 24th July, 2013 from 1100 hrs to 1330 hrs on "**Creative Problem Solving**".

Invited by the **United Nations Conference on Sustainable Development (UNCSD)** scientific working committee to attend and address the four-day Summit in London (United Kingdom) from July 22-25, 2013.

Addressed the Ph.D Scholars of **Indian Institute of Technology Roorkee** on 19th July, 2013.

On the invitation of **State Planning Board, Rajasthan** conducted a research study on *Faculty Engagement in Higher Education: Challenges and Opportunities.*

Invited to address the Ph.D Scholars at **Indian Institute of Technology Roorkee** on 19th July, 2013.

Invited by the **United Nations Conference on Sustainable Development (UNCSD)** scientific working committee to attend and address the four-day Summit in London (United Kingdom) from July 22-25, 2013.

Unanimously nominated by the Governing Body, **Rajasthan State Productivity Council** as Honorary Advisor of Rajasthan State Productivity Council

Addressed the participants of an Executive Development Programme at MANAGE, Hyderabad on 5th June, 2013 from 1530 hrs to 1700 hrs on "**Delegation As a Process of Empowerment**".

Invited as a Member of Advisory Committee by Symbiosis Institute of International Business, Pune for the **International Conference on Trade, Markets and Sustainability-2013**.

Invited on the Editorial Advisory Boardof Ganpat University, Mehsana for their Bi-annual **Refereed Journal for Management Research** (GFJMR).

Invited as a Member on the Editorial Board of the Refereed Journal – **Tatva – the essence of excellence**.

**CURRICULUM VITAE – UPINDER DHAR 56**

Invited as a Member on the Editorial / Peer Committee of the Journal – **Management Guru: Journal of Management Research**.

Invited as Chief Guest to the Seminar on “**Role of Society, Religion and Politics in Education during the Changing Times**” at Sujangarh, Rajasthan.

Invited as a Member on the Editorial team of the **International Journal of Social Science Research (IJSSR)**.

Invited on the **Advisory Committee** of **Management Guru: Journal of Management Research**.

Invited on the panel of **Consulting Editors** of **Praachi Journal of Psycho-Cultural Dimensions**.

Delivered Keynote Address in the **International Case Colloquium on Facing Challenges in the Era of Globalization** at Shri Vaishnav Institute of Management, Indore on May 18, 2013.

Attended the **28th National Convention of Production Engineers & National Seminar** **on “*Advancements in Production and Operations Management*”** as Guest of Honourat Malaviya Nationa\*l Institute of Technology, Jaipur from May 04-05, 2013

Attended the 1st Meeting of the **Panel on Education & Skill Development 2013-14** constituted by CII Rajasthan at Jaipur on April 17, 2013.

Attended the AIMS Southern Region Round Table for Deans and Directors on Doing the Best – Sharing Best Practices in Management Education on April 16, 2013 at Welingkar Institute of Management Development & Research, Bangalore.

Attended the **Second Udai Pareek Memorial Lecture** **delivered by Dr. Pritam Singh on Leadership Challenges: Mantra to Lead** at Indira Gandhi Panchayati Raj Sansthan, Jaipur on April 06, 2013.

Addressed the members of Rajasthan State Productivity Council and Indian Society for Training and Development on the occasion of **Productivity Week** on February12, 2013. The Topic was **Improving Productivity through Human Resource Management**.

**CURRICULUM VITAE – UPINDER DHAR 57**

Presided over the Inaugural Function of **Shuhul Taph-IV** organized by Kashmir Education, Culture and Science Society at New Delhi on February 15, 2013. The function was inaugurated by **Dr. Farooq Abdullah**, Cabinet Minister of New and Renewable Energy as Chief Guest.

Attended the **Roundtable on Education and Innovation** at Hotel Taj Palace in New Delhi organized by CII, FICCI and other bodies on the occasion of visit of **Mr. David Cameron and his delegation from UK** on February 19, 2013**.**

Chaired the **International Conference on Challenges and Opportunities in Asian Economies: The Management Perspective** held at Department of Management Studies, Poornima Group of Colleges and Poornima University, Jaipur in collaboration with Asian Institute of Technology, Bangkok and JK Lakshmipat University, Jaipur from February 08-09, 2013.

Delivered Keynote Address in the **National Conference on Human Resource Management: Challenges, Opportunities and their Relevance in Indian Society** at S.S. Jain Subodh PG College, Jaipur on January 22, 2013.

Invited as **Member on the Advisory Committee for International Conference** (ICTMS, 22nd & 23rd February 2013) at Symbiosis Institute of International Business (SIIB), Pune

2012 Invited as **Member on the Advisory Board** of AKS University, Satna, Madhya Pradesh

Invited as **Chairman, Sub-committee of Management Aptitude and Skills Test (MAST)** - All India Management Association (AIMA)

Guest Editor for the **Recruiter’s Watch Section** of the **Engineering Watch Magazine**

Invited as a Member on the **Academic Advisory Board** of Excel Books

Invited on the **Editorial Advisory Board** of Ansal University, Gurgaon (Haryana) for their Biannual Peer-Reviewed Journal **Ansal University Business Review** (AUBR)

**CURRICULUM VITAE – UPINDER DHAR 58**

Addressed as Speaker in the Panel Discussion on 21st Century Learning at **19th National Annual Sahodaya Conference on ‘New pedagogies and enabling technologies for teaching and learning’** held at Devi Ahilya University, Indore and organized by the Central Board of Secondary Education (CBSE), New Delhi from December 22-24, 2012.

Addressed the delegates of National Conference of Behavioural Scientists at Agra on **Challenges and Opportunities of Work Ethics in Nation Building** on October 4, 2012

Resource Person at the **Second National Conference on Assessment: A Tool for Learning for School Principals** held from August 10-11, 2012 at Choithram School, Indore

Resource Person atthe **Faculty Development Programme (FDP)** organized byPoornima Group of Colleges, Jaipur on July 9-14, 2012.

Invited as a Speaker at World Education Congress 2012 on 29th & 30th June 2012 at Mumbai on **Learning in the 21st Century : Right and Access to Education**.

Invited on the **Editorial Board** of BVIMSR’s Journal of Management Research.

**VISITS**

* Visited Concordia University, Minnesota in January, 2016.
* Visited Singapore University of Management and Nanyang Techological University during AACSB International Conference and Annual Meeting (ICAM 2014) at Singapore from April 7-9, 2014.
* Visited the various departments of the following Universities between October 1, 2013 and October 13, 2013.

1. St. Cloud State University, Minnesota, United States
2. Metropolitan State University, Minnesota, United States
3. University of Houston, Texas, United States

* Visited the American University in the Emirates as Guest of Honour in an International Conference on Technology and Business Management at its Campus in the academic city of Dubai between March 18, 2013 and March 20, 2013.

**PUBLICATIONS - UPINDER DHAR 1**

###### Books

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|  | **Upinder Dhar,** Santosh Dhar and Anand Rajavat (2018). **Innovations in Science, Technology and Management: Challenges and Opportunities**. New Delhi: Excel India Publishers. |
|  | **Upinder Dhar** and Santosh Dhar (2015). Case Method: Learning From Experiences. New Delhi: Excel |
|  | Santosh Dhar**,** **Upinder Dhar**, Rajesh K. Jain and Sapna Parashar (2009). **Value Based Management for Organizational Excellence.** New Delhi: Excel |
|  | Nina Muncherji, C. Gopalakrishnan and **Upinder Dhar** (2009). **Partners in Success: Srategic HR and Entrepreneurship.** New Delhi: Excel. |
|  | C. Gopalakrishnan, Nina Muncherji and **Upinder Dhar** (2009). **Creating Wealth through Strategic HR and Entrepreneurship.** New Delhi: Excel. |
|  | **Upinder Dhar**, V.V.Nath, Satish K Nair and Prabhat Kumar Yadav (2008). **New Age**  **Marketing: Emerging Realities.** New Delhi : Excel. |
|  | Santosh Rangnekar and Upinder Dhar (2007). Improving Managerial Effectiveness. Mumbai: Himalaya. |
|  | Upinder Dhar and Santosh Dhar (2007). Case Method in Management Education & Training. Two Volumes. New Delhi: Excel. |
|  | Prashant Gupta, Rajesh Kumar Jain, and **Upinder Dhar** (2007). **Enhancing Enterprise Competitiveness** (*Marketing, People, IT and Entrepreneurship*), New Delhi:.Allied. |
|  | Rajesh Kumar Jain, Prashant Gupta and **Upinder Dhar** (2007). **Enhancing**  **Enterprise Competitiveness** (*Strategy, Operations and Finance*), New Delhi: Allied. |
|  | **Upinder Dhar** and Santosh Dhar (2006). **India Marches: Good Management to Great Enterprise**, New Delhi: Excel. |
|  | **Upinder Dhar** and Alok Bansal (2006). **Applications of Information Technology:**  **Emerging Trends**. Indore: ISTE Indore Chapter / PIMR (e-book). |
|  | S. Ravishankar, Upinder Dhar, H.L. Kaila and J.K. M. Nair (2006). **40 Management**  **Lessons From Corporate World: Every Executive Needs to Know**. Mumbai: Himalaya. |
|  | **Upinder Dhar**, Santosh Dhar and Vinit Singh Chauhan (2006). **Strategies of Winning Organizations.** New Delhi: Excel. |
|  | H.L. Kaila, S. Ravishankar, **Upinder Dhar** and J.K.M. Nair (2006). **Personal Stress and Health Management.** Mumbai: Himalaya.  **PUBLICATIONS -UPINDER DHAR 2** |
|  | Santosh Dhar and **Upinder Dhar** (2005). **Leadership for Growth @ Speed of Light**. New Delhi: Excel. |
|  | **Upinder Dhar** and Santosh Dhar (2005). **Domestic Brilliance to Universal Excellence: Quest of Organizational Success** New Delhi: Excel |
|  | **Upinder Dhar**, Santosh Dhar, Meenu Mathur and Smriti Yash Verma (2005). **Corporate India Emerging Realities.** New Delhi: Excel |
|  | **Upinder Dhar** and Santosh Dhar (2004). **New Frontiers of Management: Cases in Indian Context***.* New Delhi: Excel. |
|  | **Upinder Dhar** and Santosh Dhar (2004). **Corporate India: Road Mapping Leadership.** Indore: Naidunia Printery. |
|  | **Upinder Dhar**, Santosh Dhar and Yogeshwari Phatak (2004). **Enhancing Performance: Agenda for Growth**. New Delhi: Excel. |
|  | **Upinder Dhar**, Santosh Dhar (2003). **Shaping Management for 21st Century**. New Delhi: Excel. |
|  | **Upinder Dhar**, Santosh Dhar and Richa Agarwal (2003). **Changing Trends in Management: Challenges and Opportunities**. New Delhi: Excel. |
|  | **Upinder Dhar** and Santosh Dhar (2002). **Case Method in Management Education: Text and Illustrations**. New Delhi: Excel. |
|  | Satish Pai, S. Ravishankar, S.V. Kamat and **Upinder Dhar** (2002). **Management Development Skills for Excellence**. Mumbai: Himalaya |
|  | **Upinder Dhar, Santosh** Dhar and Mala Srivastava (2002). **Local Champions to Global Masters: Mobilizing for Growth.** New Delhi: Excel |
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##### SHORT BIODATA - Dr. UPINDER DHAR 1

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**EARLIER WORKED AS** Group Additional Vice Chancellor & Pro Vice Chancellor

(Academics) Amity University, Noida, Uttar Pradesh

First Vice Chancellor – JK Lakshmipat University, Jaipur

Director – Institute of Management, Dean – Faculty of Management, and Dean – Faculty of Doctoral Studies & Research, Nirma University of Science and Technology, Ahmedabad

Director, Prestige Institute of Management and Research, Indore. Also as President, Prestige Group of Educational Institutions, Indore (The Group was constituted of four Institutions: Prestige Institute of Management and Research, Indore; Prestige Institute of Management, Dewas; Prestige Institute of Management, Gwalior and Prestige Public School, Indore).

Professor, NITIE (Bombay) – An Institution established by United Nations in 1963; Reader, Institute of Management Studies, D.A. University (Indore); Lecturer, Department of Psychology, M. D. University (Rohtak); Research Associate, Indian Institute of Public Administration (New Delhi); Research Associate, Shri Ram Centre for Industrial Relations and Human Resources (New Delhi); Research Assistant, National Labour Institute (New Delhi).

**QUALIFICATION** Ph. D.

**AREA/S OF INTEREST** Organisational Behaviour, Human Resource Development, Organisation Development, Human Resource Management, Consumer Behaviour, Entrepreneurship, Mental Health, General Management.

MANAGEMENT DEVELOPMENT PROGRAMS CONDUCTED (List of Select Companies)

Bajaj Auto Limited, Aurangabad; BHEL, Bhopal ; Bharat Petroleum Corporation Limited, Bombay; Choice Centre for Management Development, Cochin ; Canara Bank; Municipal Corporation of Greater Bombay; Ceat Tyres Ltd. (Fibre Glass Division), Hyderabad; Eicher Motors, Pithampur ; Essar Steel, Hazira; Export Credit Guarantee Corporation of India, Bombay;

### SHORT BIODATA – Dr UPINDER DHAR 2

Grasim Industries Ltd., Nagda and Jodhpur ; Hindalco Industries Limited, Renusagar; Hindustan Motors, Pithampur; JK Corp Limited, Sirohi Road; J K Tyre, Gwalior; Nicholas Piramal India

Ltd, Pithampur; Nuchem Plastics; Atomic Energy Commission; Naval Dockyard, Bombay; Mahindra & Mahindra, Bombay; Oil & Natural Gas Commission, Panvel; Rashtriya Chemicals & Fertilizers Ltd., Bombay; Steel Authority of India Limited; South Eastern Coalfields Limited; Usha Martin Industries Limited, Ranchi; Ucal Fuel Systems Ltd., Tamil Nadu.

# FACULTY DEVELOPMENT PROGRAMS CONDUCTED

**45** National Case Writing Workshops and several Research

Methodology Workshops conducted for the faculty of B-Schools in

the country, besides having been Resource Person for many

Refresher and Orientation Programs for the Faculty of University

Teachng Departments and Colleges at National Level.

## **CONSULTANCY ASSIGNMENTS UNDERTAKEN**

Tata Interactive System, Bombay and World Bank, New York

(Development of Training Material for Cement Industry); ITC

(Internal Image Survey); Indian Rare Earths Limited

(Evaluation of Organisation Structure and Staffing Pattern);

Oil and Natural Gas Corporation Limited (Development of

Task Responsibility Manual); Herdillia Chemicals Limited

(Review and Reorganisation of Engineering Function);

Pondicherry University (Development of Reading Material for

Postgraduate programs); Aegis School of Telecommunication

(Development of Curriculum and Detailed Syllabus for

Master's Program in Telecommunication Management –

MPTM).

**WORK EXPERIENCE** Postgraduate Teaching, Corporate Training, Faculty

Development, Consultancy and Research - 40 **years**.

**PUBLICATIONS** Over **601** Publications, which include authored/edited

Books, HRD Instruments, Chapters in Books, Monographs,

Research Project Reports, Management Cases, and Research

Papers published in refereed academic and professional Journals

of National and International repute.

**DOCTORAL THESES SUPERVISED AND AWARDED BY VARIOUS UNIVERSITIES**

**Thirty-four (34)**

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## **VISITING FACULTY AT**

Indian Institute of Management (Kolkata); Indian Institute of

Management (Indore); Jiwaji University (Gwalior);

International Institute of Professional Studies (Indore); Shri

Vaishnav Institute of Management (Indore); School of

Economics (Indore); Academic Staff College (Indore);

School of Defence Studies (Indore); Leadership

Development Centre (New Delhi).

### PROFESSIONAL MEMBERSHIP

Life Member of Indian Society for Training and Develop- ment; Indian Science Congress Association; All India Management Association; Indian Psycho- logical Association; Psycho-Linguistic Association of India; Praachi Psycho-Cultural Research Association ; National HRD Network and Indian Society for Technical Education. Served these Bodies in various capacities.

**HONOURS /AWARDS** First Chairman of the Editorial Board of **AIMS Journal of Management.**

**N**ominated as a Member of International Jury for the First, Second and Third ISB-IVEY Case Competition in 2010, 2011 and 2012 respectively. ISB Hyderabad & AIMS jointly organized an Annual National Case Competition for the Professors of B-schools in association with Richard Ivey School of Business as Knowledge Partner and CIMA (Chartered Institute of Management Accountants) as sponsor.

Peer Reviewer / Subject Expert for the Accreditation of B-Schools in South Asia including India.

Conferred National Fellowship by the Indian Society for Training and Development in 2002-2003.

Receipient of number of scholarships / fellowships including Commonwealth Fellowship. Cited in Indo-American Who's Who, Trainers and Training Institutions Directory of ISTD, and Indo-Asean Who's Who.

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## **COUNTRIES VISITED IN CONNECTION WITH VARIOUS PROFESSIONAL ASSIGNMENTS**

Bangladesh Nepal UAE

Bhutan Philippines UK

Egypt Pakistan United States (Thrice)

Malaysia Srilanka Singapore

Maldives Thailand

Mauritius Turkey

## **CONDUCTED MOST OF THE TRAINING SESSIONS ON**

**Self and Related Processes**

Self Awareness and Interpersonal Relations, Creative

Problem Solving, Transactional Analysis, Rational Emotive

Therapy, Management of Stress, Time Management, Job

Attitudes for Better Performance.

**Organisational Processes**

Leadership for Excellence, Communication Skills, Team Building, Effective Decision Making, Managing Change, Management of Conflicts, Group Dynamics, Motivating Subordinates, Management by Objectives, Delegation for Effective Management, Organisational Excellence, Principles of Effective Management.

**Human Resource Development & Systems**

Human Resource Development, Performance and Potential Appraisal, Employee Counselling, Dynamics of Workers' Participation, Quality of Work Life, Role Playing as a Training Method, Grievance Redressal Practice, Recruitment and Selection, Organisation Development, Career Planning and Development.

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